TUM SOMex and other possibilities to go abroad

International Office

TUM School of Management
Agenda 🌍

- TUM MGT International Office
  - Who we are and how to contact us

- Possibilities to go abroad
  - Semester Exchange Programs
  - Time for questions
  - Joint International Programs
  - Time for questions
  - Self-organized and short-term possibilities
    Time for questions
TUM School of Management – International Office

SCAN to find more information on our exchange programs on our website

TUM SOMex

Anke DAUTEL
Program Coordinator – Student Exchange Programs:
Outgoings ERASMUS (FI, IS, NO, SE),
IO Contact Person in Heilbronn

Gabriella LOPARCO
Program Coordinator – Student Exchange Programs:
Outgoings ERASMUS: (except FI, IS, NO, SE),
Freemovers in ERASMUS countries,
Internships

Anna-Lena KÖTTIG
Program Coordinator – Student Exchange Programs:
non-ERASMUS: Outgoings
Freemovers in non-ERASMUS countries,
Summer/Winter Schools, EuroTeQ, ATHENS

Incoming

Zuzana ZECHOVSKA
Program Coordinator – Student Exchange Programs:
Incomings,
Buddy Program

Joint International Programs

Miriam MAHLER
Program Coordinator – Student Exchange Programs:
Joint International Programs (EEP)

Josephina BUHR
Program Coordinator – Student Exchange Programs:
Joint International Programs
(QTEM, DTU 1:1, DD HEC, STEP)

Student Assistants:
Jennifer HOCK
Sharayoo JOG
Antonina BEGACHEVA
Counseling

Website: [https://www.mgt.tum.de/programs/international-exchange-programs/overview](https://www.mgt.tum.de/programs/international-exchange-programs/overview)

Student visiting hours:

**TUM SOMex/Outgoing**
- in person: Wednesday 9:30 am – 12 noon
- via videocall/phone: by appointment

Anna-Lena Köttig & Gabriella Loparco
- via videocall/phone: Monday 8:15 – 9:15 am
  Thursday 9:00 am – 11:00am

Anke Dautel
- in person: Wednesday 10 am - 12 noon

Miriam Mahler
- in person: Wednesday 1 pm – 3 pm

Josephina Buhr
- in person: Wednesday 1 pm – 3 pm
- via videocall/phone: by appointment

**Joint International Programs**
- in person: Wednesday 10 am - 12 noon

Location:

Campus Munich: *At the corner of Luisenstraße/Theresienstraße, 3rd floor, Student Hub 3550*

Campus Heilbronn: *Bildungscampus 2, D.2.05*
<table>
<thead>
<tr>
<th>Month</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>October</td>
<td>31.10.2023, 10 am: Application deadline <strong>TUMexchange</strong></td>
</tr>
<tr>
<td>December</td>
<td>01.12.2023: Application deadline <strong>JIPs</strong></td>
</tr>
<tr>
<td></td>
<td>Mid-December: Opening <strong>TUM SOMex application tool</strong></td>
</tr>
<tr>
<td></td>
<td>Decision on nomination for <strong>TUMexchange</strong></td>
</tr>
<tr>
<td>January</td>
<td>15.01.2024, 2 pm: Application deadline <strong>TUM SOMex</strong></td>
</tr>
<tr>
<td>February</td>
<td>Selection of exchange students - <strong>TUM SOMex (incl. ERASMUS+)</strong></td>
</tr>
<tr>
<td>February / March</td>
<td>Clearing procedure - <strong>TUM SOMex (incl. ERASMUS+)</strong></td>
</tr>
<tr>
<td>From March</td>
<td><strong>Nomination</strong> of the selected exchange students at the partner institutions (by TUM MGT International Office or the TUM Global &amp; Alumni Office)</td>
</tr>
</tbody>
</table>
### Semester abroad – Why should you do an exchange semester?

<table>
<thead>
<tr>
<th>Study at another university with a different educational approach</th>
<th>Improve and foster your language skills</th>
</tr>
</thead>
<tbody>
<tr>
<td>Experience different cultures</td>
<td>Extend your personal networks</td>
</tr>
<tr>
<td>Learn more about your personality and become more self-confident</td>
<td>Gain intercultural competencies</td>
</tr>
</tbody>
</table>
Possibilities to go abroad

- Semester Exchange Programs
  - TUM SOMex (Int. Office TUM MGT)
  - TUMexchange (TUM Global & Alumni Office)

- Joint International Programs

- Self-organized and short-term possibilities
  - Freemover stay
  - Summer & Winter Schools
  - ATHENS
  - EuroTeQ (virtual)
  - Internships
General benefits of bilateral exchange programs

- **Remission of tuition fees** (except some universities in the USA)
- **Support for organization and preparation** by the International Office of the TUM MGT and/or TUM Global & Alumni Office
- Specialized and social **support** by the host university
- Possible **recognition of courses** completed abroad
- Entry in **Diploma Supplement**
Exchange programs

Cooperation with approx. **235** foreign universities in approx. **50** countries worldwide

**Two different exchange programs**

- **TUM SOMex (incl. ERASMUS)**
  - Only for students of TUM School of Management
  - Website: [https://www.mgt.tum.de/programs/international-exchange-programs-going-abroad/your-tum-somex](https://www.mgt.tum.de/programs/international-exchange-programs-going-abroad/your-tum-somex)

- **TUMexchange**
  - For all TUM students
  - Website: [https://www.international.tum.de/en/global/go-international/study/study-stays-worldwide-with-tumexchange/](https://www.international.tum.de/en/global/go-international/study/study-stays-worldwide-with-tumexchange/)
# TUMexchange and TUM SOMex

## Overview

<table>
<thead>
<tr>
<th></th>
<th>TUMexchange</th>
<th>TUM SOMex</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contact regarding your exchange semester</td>
<td>TUM Global &amp; Alumni Office (TUM GAO)</td>
<td>International Office of TUM School of Management (TUM MGT IO)</td>
</tr>
<tr>
<td>ERASMUS+ Countries (scholarship possible)</td>
<td></td>
<td>X</td>
</tr>
<tr>
<td>Non-ERASMUS Countries</td>
<td>X</td>
<td>X</td>
</tr>
</tbody>
</table>
Partner Universities

ACADEMIC PARTNERS

- **TUM SOMex**
  TUM School of Management
  students only

- **TUMexchange**
  all TUM students
Number of Exchange Students

in sum for TUM SOMex and TUMexchange from 2006/07 until 2023/24

incoming  outgoing

<table>
<thead>
<tr>
<th>Year</th>
<th>06/07</th>
<th>07/08</th>
<th>08/09</th>
<th>09/10</th>
<th>10/11</th>
<th>11/12</th>
<th>12/13</th>
<th>13/14</th>
<th>14/15</th>
<th>15/16</th>
<th>16/17</th>
<th>17/18</th>
<th>18/19</th>
<th>19/20</th>
<th>20/21</th>
<th>21/22</th>
<th>22/23</th>
<th>23/24</th>
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<tbody>
<tr>
<td></td>
<td>43</td>
<td>48</td>
<td>97</td>
<td>111</td>
<td>86</td>
<td>113</td>
<td>134</td>
<td>165</td>
<td>178</td>
<td>271</td>
<td>382</td>
<td>433</td>
<td>427</td>
<td>475</td>
<td>472</td>
<td>489</td>
<td>549</td>
<td>646</td>
</tr>
</tbody>
</table>

* Number of nominations
Demand according to programs

for the academic year 2023/24
TUMexchange

- Exchange outside of Europe + UK for all TUM students
- Application and Organization via TUM Global and Alumni Office
- Academic Recognition/Transfer of Credits via TUM MGT International Office

Please note: Once a TUMexchange place has been accepted, an application via TUM SOMex can no longer be considered.

Learn more on their website:
https://www.international.tum.de/en/global/go-international/study/study-stays-worldwide-with-tumexchange/

Application deadline TUMexchange:
October 31, 2023, 10 am
TUM SOMex – Studying within and beyond Europe

- Only for TUM MGT students
- Exchange via TUM MGT International Office
- Approx. 35 countries
- Approx. 130 partner universities within and beyond Europe

Within Europe (ERASMUS+):
EU-member states and Turkey, Iceland, Norway, Switzerland

Beyond Europe (through direct bilateral agreements):
Australia, Brazil, Canada, Chile, China, India, Japan, Morocco, Peru, Singapore, South Korea, Thailand, UK and Uruguay

Application deadline TUM SOMex:
January 15, 2024 at 2 pm (14 Uhr)
Your contacts for TUM SOMex (incl. ERASMUS)

Find our contact details here:
https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/your-tum-somex

Please scroll to the bottom of the website.
Planning your semester abroad

Recommended semester:
- **Bachelor**: 5\(^{th}\) and/or 6\(^{th}\) semester (also possible 7\(^{th}\) or 8\(^{th}\))
- **Master**: 3\(^{rd}\) and/or 4\(^{th}\) semester (also possible 5\(^{th}\) or 6\(^{th}\))
- **Consecutive Master**: 1\(^{st}\) and/or 2\(^{nd}\) semester

→ Application procedure: one Academic Year in advance

**Please note:** You can participate in a TUM-organized exchange program only once per educational cycle (bachelor: cycle 1, master: cycle 2).

However, if we have free exchange places at the end of the selection period, we can offer them to you. Please let us know, if you are interested by the end of February.

Duration of stay: usually one semester or one year

**Attention:**
Possibly differing semester periods abroad!
Improve your language skills and receive your language certificate

Preparing your application: We recommend to start your preparation about two years in advance.

Step 1: Improve your language skills (Apr - Dec)
Step 2: Scholarships (Apr - Dec)
Step 3: Show engagement (July)
Step 4: Decision-making support (Apr – mid Jan)
Step 5: Hand in your application (approx. mid Dec)
Step 6: The assessment (early Jan - early Feb)
Step 7: Applying again (Feb)

Website: https://www.mgt.tum.de/programs/international-exchange-programs-going-abroad/your-tum-somex
## Where to find out which language skills you need?

### Overview TUM SOMex (incl. ERASMUS+)

<table>
<thead>
<tr>
<th>Destination</th>
<th>Partner Institution</th>
</tr>
</thead>
<tbody>
<tr>
<td>EU / NON-EU</td>
<td>University of Leuven Faculty of Engineering and Architecture</td>
</tr>
<tr>
<td>EU / NON-EU</td>
<td>Ghent University Faculty of Economics and Business</td>
</tr>
<tr>
<td>EU / NON-EU</td>
<td>Ghent University Faculty of Engineering and Architecture</td>
</tr>
<tr>
<td>NON-EU</td>
<td>The University of Sao Paulo</td>
</tr>
<tr>
<td>NON-EU</td>
<td>Xifeng University</td>
</tr>
<tr>
<td>NON-EU</td>
<td>Xi'an Jiaotong-Liverpool University</td>
</tr>
<tr>
<td>NON-EU</td>
<td>Beijing Institute of Technology</td>
</tr>
<tr>
<td>NON-EU</td>
<td>Fudan University</td>
</tr>
<tr>
<td>NON-EU</td>
<td>Zhejiang University</td>
</tr>
<tr>
<td>NON-EU</td>
<td>Hong Kong Baptist University</td>
</tr>
</tbody>
</table>

### Language Requirements

<table>
<thead>
<tr>
<th>Language</th>
<th>Remarks</th>
</tr>
</thead>
<tbody>
<tr>
<td>English B1</td>
<td>-</td>
</tr>
<tr>
<td>English B2</td>
<td>-</td>
</tr>
<tr>
<td>English C1 (M.Sc.)</td>
<td>-</td>
</tr>
</tbody>
</table>

### Further Information

- [Website](https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/your-tum-somex)
### Overview TUM SOMex (incl. ERASMUS+)

#### Language requirements

<table>
<thead>
<tr>
<th>University</th>
<th>Business related</th>
<th>accredited</th>
<th>study level</th>
<th>1st language requirement</th>
<th>2nd language requirement</th>
<th>remarks</th>
</tr>
</thead>
<tbody>
<tr>
<td>University of Queensland</td>
<td>BS</td>
<td></td>
<td></td>
<td>TOEFL/IELTS/CAE TOEFL IBT Home Edition is not accepted</td>
<td>-</td>
<td>TOEFL (min. 87 IBT with a Writing score of 21 and Reading, Speaking and Listening scores of 19) / IELTS (min. 6.5; a minimum score of 6 in each sub-band) / Cambridge (overall score of 176 with at least 159 per section)</td>
</tr>
<tr>
<td>Faculty of Business, Economics &amp; Law</td>
<td></td>
<td></td>
<td>B.Sc. / M.Sc.</td>
<td>2</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Audencia Business School</td>
<td>BS</td>
<td></td>
<td></td>
<td>French B1 OR English B2</td>
<td>if Engl. B2: confirmation of basic knowledge French (e.g. Abitur) required</td>
<td>-</td>
</tr>
<tr>
<td>Eindhoven University of Technology Department of Industrial Engineering &amp; Innovation Sciences</td>
<td>TS</td>
<td>M.Sc.</td>
<td></td>
<td>English C1</td>
<td></td>
<td>-</td>
</tr>
<tr>
<td>Universidad Católica Portuguesa</td>
<td>BS</td>
<td></td>
<td></td>
<td>English B2</td>
<td>and confirmation of basic knowledge Portuguese</td>
<td>-</td>
</tr>
<tr>
<td>Católica Porto Business School</td>
<td></td>
<td></td>
<td>B.Sc.</td>
<td>4</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Universidad Politécnica de Valencia (UPV)</td>
<td>BS</td>
<td></td>
<td>B.Sc. / M.Sc.</td>
<td>4</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Facultad de Administración y Dirección de Empresas</td>
<td></td>
<td></td>
<td></td>
<td>Spanish B2</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

→ both language requirements have to be fulfilled by the time of application!
Which language certificates are valid for the internal TUM SOMex application?

see Step 1: “TUM SOMex Language Requirements”

Website: [https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/your-tum-somex](https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/your-tum-somex)
TUM SOMex Language Requirements

Examples

For proof of language proficiency (specific level)

<table>
<thead>
<tr>
<th>Language Level</th>
<th>Up to 18 Months</th>
<th>Between 18 Months and 24 Months</th>
<th>Older than 24 Months</th>
</tr>
</thead>
<tbody>
<tr>
<td>English B2</td>
<td>Higher education entry diploma with proof of English B2 and a &quot;satisfactory&quot; grade (e.g. German Abitur: score of at least 7 points), is sufficient for this application, but students have to make sure themselves to meet the host university's application requirements. Other official certificates using the CEFR certifying at least B2 English can be used for the internal application no matter how old they are.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>English C1 or higher and all other languages:</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>TOEFL</td>
<td>Valid</td>
<td>Valid for TUM SOMex application, but you have to make sure yourself to have a valid certificate for the application at the host university!</td>
<td>Not valid</td>
</tr>
</tbody>
</table>

For basic knowledge

<table>
<thead>
<tr>
<th>Basic knowledge (2nd language requirement)</th>
<th>Up to 18 Months</th>
<th>Between 18 Months and 24 Months</th>
<th>Older than 24 Months</th>
</tr>
</thead>
<tbody>
<tr>
<td>Participation in current language course at the TUM language center (not completed yet)</td>
<td>Valid, regular participation has to be confirmed by language teacher. Please use the form &quot;Proof of basic knowledge: Confirmation Language Course Attendance&quot;. You can find it in the download Center: <a href="http://www.mgt.tum.de/download-center">www.mgt.tum.de/download-center</a> -&gt; International Exchange Programs -&gt; International. The certificate of achievement has to be submitted after completion.</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Offers of the TUM Language Center

18 European and non-European languages
Free and open to TUM students
Registration via TUMonline
Language certificates (e.g. DAAD)

Visit the website and register now!

Website: [http://www.sprachenzentrum.tum.de/en/homepage](http://www.sprachenzentrum.tum.de/en/homepage)
On-site DAAD testing at the main Munich campus

- **DAAD tests in English and French** are offered regularly on-site.
- For DAAD test in other languages, please contact the respective head or coordinator of area: Staff of TUM Language Center.

**Registration for English DAAD Testing at TUM**

**REMEMBER:** You may not need a DAAD test certificate at all! The exchange programs typically accept a range of proofs of proficiency; please check these out before asking for a test place.

**NEW REGISTRATION THROUGH MOODLE:**

In order to target our resources (space, IT and people) we have developed a Moodle questionnaire to assess applicants’ need for a test place.

You can apply for a place to take the test for English DAAD certification [here](https://www.sprachenzentrum.tum.de/en/languages/englisch/english-daad-testing/)

**Website:** [https://www.sprachenzentrum.tum.de/en/languages/englisch/english-daad-testing/](https://www.sprachenzentrum.tum.de/en/languages/englisch/english-daad-testing/)
Scholarships

Preparing your application: We recommend to start your preparation about two years in advance.

- Step 1: Improve your language skills (Apr - Dec)
- Step 2: Scholarships (Apr - Dec)
- Step 3: Show engagement (July)
- Step 4: Decision-making support (Apr – mid Jan)
- Step 5: Hand in your application (approx. mid Dec)
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- Step 7: Applying again (Feb)

Website: [https://www.mgt.tum.de/programs/international-exchange-programs-going-abroad/your-tum-somex](https://www.mgt.tum.de/programs/international-exchange-programs-going-abroad/your-tum-somex)
Scholarships

Students visiting one of our European partner institutions may receive a scholarship under ERASMUS +

Erasmus+ is the program for education, youth and sports of the European Union. For further information, please visit the website of the European Commission.

- Mobility grant because of additional charges abroad (dependent on destination)

- TUM students can receive the ERASMUS+ grant **regardless of their nationality**!

- Funding period of a total max. 240 days each study phase (Bachelor, Master, Doctoral) (SMS) and/or internship (SMP)

- Minimum stay: 60 day for studying (SMS), 60 days for an internship (SMP)

Moreover, all students might have the possibility to apply for other scholarships themselves
TUM Global & Alumni Office – TUM Erasmus Office

Study abroad within Europe with Erasmus+

Would you like to get to know your European neighbors and expand your professional, linguistic and intercultural skills? With the Erasmus+ program, the TUM enables about 1,600 students per year to spend an unforgettable stay abroad in 32 European countries. Take advantage of the benefits of Erasmus+ and gain valuable study experience abroad.

Website: https://www.international.tum.de/en/global/going-abroad/study/

Info Session Erasmus+
November 13, 2023, 4 pm [GER]
November 16, 2023, 4 pm [ENG]

ERASMUS+ grant

Sarah Debons
Erasmus+

Natascha Kaiser
Erasmus+

Germana Marcoccia
Erasmus+ ATHENS

Paola Passadore
Erasmus+ Internships
Financing possibilities

Contact person for scholarships at the TUM Global & Alumni Office: Angelika Weindel

Website: https://www.mgt.tum.de/programs/international-exchange-programs-going-abroad/useful-links

Website: https://www.international.tum.de/stipendien
Show engagement for incoming students

Preparing your application: We recommend to start your preparation about two years in advance.

<table>
<thead>
<tr>
<th>Step 1: Improve your language skills (Apr - Dec)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Step 2: Scholarships (Apr - Dec)</td>
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<td>Step 3: Show engagement (July)</td>
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<tr>
<td>Step 7: Applying again (Feb)</td>
</tr>
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</table>

Website: [https://www.mgt.tum.de/programs/international-exchange-programs going-abroad/your-tum-somex](https://www.mgt.tum.de/programs/international-exchange-programs going-abroad/your-tum-somex)
Engagement for incoming students

**Option 1: Buddy Program**

- Support for incoming students – from student to student
- Support in:
  - Apartment hunting and organizational questions
  - Relevant lectures at the faculty / TUM
  - Exam registration
  - Student life at TUM

➡️ Buddies in the current winter term 2023/24: Please upload a pdf document stating that you are currently participating in the TUM School of Management Buddy Program.

➡️ Former buddies: Please upload your participation certificate.

Website
https://www.mgt.tum.de/campuses/munich/shaping-the-new-campus-life
Option 2: Accommodation offer

- You can sublet an apartment or room in and surrounding Munich during your own stay abroad to an incoming student of the TUM School of Management in accordance to TUM semester periods

- **Conditions of Participation** and **Accommodation offer** must be handed in together with the application and are binding (minimum duration of the sublease)!

- Advantage for TUM students: short and fast application, no additional organizational effort (International Office will be the contact person)

**Conditions for participation** in the TUM SOM Accommodation Database

*Binding for all students who seek to profit from their participation in the accommodation database within the application procedure for the TUM SOM (incl. ERASMUS+) program*

**Important Information**

By uploading the accommodation offer, together with the application for TUM SOM (incl. ERASMUS+), a subletting student commits himself/herself to make an accommodation available, which fits to the condition of the sublet (stated below) to one of the incoming exchange students at TUM School of Management. A subletting student hereby agrees that further contact details will be forwarded to interested incoming exchange students. In the case that you will not get your first priority (country and/or period abroad) you are still obliged to sublet an accommodation to an incoming exchange student for one semester. You are not obliged to sublet your accommodation if you are not nominated by the TUM or if you are nominated but decide not to take the offer. The sublet must take place during the academic year that you are abroad (see point 1 of Condition of the sublet).

Refusals of requests of incoming students for the accommodation will only be accepted in case of substantive reasons. If a subletting student receives more than 3 requests from 3 different incoming students, no reason for refusal will be accepted and likewise must sublet her/his apartment to one of the applicants. If applicants were refused without any substantive reasons or if a subletting student refuses more than 3 requests, the TUM SOM reserves the right to withdraw the subletting student from the TUM SOM (incl. ERASMUS+) program and cancel her/his nomination with our partner university.

**Benefit of a participation in the TUM SOM Accommodation Database**

A participation in the TUM SOM Accommodation Database counts as social commitment for incoming exchange students and will be acknowledged as a 10% bonus within the application for TUM SOM (incl. ERASMUS+) at TUM School of Management.

**Condition of the sublet**

1. **Duration of the sublet**: The accommodation to be sublet has to be available for the incoming exchange student at the start during the following periods of time (inclusion):
   - For a sublet within the winter term: beginning October - end of February
   - For a sublet within the summer term: beginning April - end of August
2. **Rent**: In order to guarantee fair prices to students, the rent must not exceed the current prices per square meter according to the "Münchner Mietatlas" (prices per square meter approx. € 10.0 - 12.0)

**Website:**

[https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/your-tum-somex](https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/your-tum-somex)
Decision-making support

Preparing your application: We recommend to start your preparation about two years in advance.

- Step 1: Improve your language skills (Apr - Dec)
- Step 2: Scholarships (Apr - Dec)
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- Step 4: Decision-making support (Apr – mid Jan)
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Website: https://www.mgt.tum.de/programs/international-exchange-programs-going-abroad/your-tum-somex
Decision-making support

- Overview of **TUM MGT Partner Universities**

  Website: [https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/your-tum-somex](https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/your-tum-somex)

- **Statistics** from the previous selection procedures

  Website: [https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/your-tum-somex](https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/your-tum-somex)

- Do research on the partner universities’ websites and read experience reports
  (TUM MGT Download Center and MoveOn database)

  Website: [https://www.mgt.tum.de/download-center](https://www.mgt.tum.de/download-center)
  Website: [https://tum.moveon4.de/publisher/1/eng](https://tum.moveon4.de/publisher/1/eng)
## Overview TUM SOMex (incl. ERASMUS+)

As of 30 Sep 2021
The list is going to be updated regularly. Therefore, please make sure to always check/download the latest version for possible changes.

<table>
<thead>
<tr>
<th>Destination</th>
<th>Partner Institution</th>
<th>Language</th>
<th>Remarks</th>
<th>1st period abroad</th>
<th>2nd period abroad</th>
<th>More information</th>
<th>Further information</th>
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<tbody>
<tr>
<td>EU / NON-EU</td>
<td>University of St. Gallen, Switzerland</td>
<td>Full-time</td>
<td>-</td>
<td>early Sept.-late Jan.</td>
<td>late Jan.-late June</td>
<td>Semester</td>
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<td>-</td>
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<td>early Feb.-late June</td>
<td>Semester</td>
<td>Full Sheet</td>
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<td>early Feb.-late June</td>
<td>Semester</td>
<td>Full Sheet</td>
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<td>mid Sept.-late Jan.</td>
<td>mid Feb.-mid June</td>
<td>Semester</td>
<td>Full Sheet</td>
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<tr>
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<td>Brazil</td>
<td>Full-time</td>
<td>-</td>
<td>August-December</td>
<td>January-July</td>
<td>Semester</td>
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<td>NON-EU</td>
<td>Brazil</td>
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<td>-</td>
<td>August-December</td>
<td>January-July</td>
<td>Semester</td>
<td>Full Sheet</td>
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<td>Canada</td>
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<td>-</td>
<td>early Sept.-mid Dec.</td>
<td>early Jan.-late April</td>
<td>Semester</td>
<td>Full Sheet</td>
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<td>China</td>
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<td>-</td>
<td>early Sept.-mid Dec.</td>
<td>early Jan.-late April</td>
<td>Semester</td>
<td>Full Sheet</td>
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<tr>
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<td>China</td>
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<td>-</td>
<td>early Sept.-mid Dec.</td>
<td>mid Jan.-late May</td>
<td>Semester</td>
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<td>China</td>
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<td>-</td>
<td>early Sept.-late Jan.</td>
<td>early Feb.-early June</td>
<td>Semester</td>
<td>Full Sheet</td>
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**Website:** [https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/your-tum-somex](https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/your-tum-somex)
Overview TUM SOMex (incl. ERASMUS+) ●

Study program at host university

<table>
<thead>
<tr>
<th>University</th>
<th>BS: Business School</th>
<th>TS: Technical School</th>
</tr>
</thead>
<tbody>
<tr>
<td>Université libre de Bruxelles (ULB) Solvay Brussels School of Economics &amp; Management</td>
<td>BS</td>
<td></td>
</tr>
<tr>
<td>The University of Escola de Administração de Empresas de São Paulo da Fundação Getulio Vargas (FGV-EAESP)</td>
<td>BS</td>
<td></td>
</tr>
<tr>
<td>Technical University of Denmark DTU Management Engineering</td>
<td>TS</td>
<td></td>
</tr>
<tr>
<td>Delft University of Technology Faculty of Technology, Policy and Management (TPM)</td>
<td>TS</td>
<td></td>
</tr>
<tr>
<td>Eindhoven University of Technology Department of Industrial Engineering &amp; Innovation Sciences</td>
<td>TS</td>
<td></td>
</tr>
</tbody>
</table>

→ Choose according to your interests and keep in mind which courses can be recognized in your study program (see „Recognition of International Modules_Your Program“ under „Credit Transfer“)

Website: [https://www.mgt.tum.de/programs/international-exchange-programs-going-abroad/your-tum-somex](https://www.mgt.tum.de/programs/international-exchange-programs-going-abroad/your-tum-somex)
### Overview TUM SOMex (incl. ERASMUS+)

#### Study level and number of places

<table>
<thead>
<tr>
<th>University</th>
<th>Study Level</th>
<th>Student Places</th>
</tr>
</thead>
<tbody>
<tr>
<td>Université libre de Bruxelles (ULB) Solvay Brussels School of Economics &amp; Management</td>
<td>M.Sc.</td>
<td>4</td>
</tr>
<tr>
<td>The University of Escola de Administração de Empresas de São Paulo da Fundação Getulio Vargas (FGV-EAESP)</td>
<td>B.Sc. / M.Sc.</td>
<td>4</td>
</tr>
<tr>
<td>Technical University of Denmark DTU Management Engineering</td>
<td>B.Sc. / M.Sc.</td>
<td>10 + 10</td>
</tr>
<tr>
<td>Delft University of Technology Faculty of Technology, Policy and Management (TPM)</td>
<td>B.Sc. / M.Sc.</td>
<td>8</td>
</tr>
<tr>
<td>Eindhoven University of Technology Department of Industrial Engineering &amp; Innovation Sciences</td>
<td>M.Sc.</td>
<td>4 + 4</td>
</tr>
</tbody>
</table>

The + indicates that we have a specific number of places in the 1\textsuperscript{st} exchange period, and a specific number of exchange places in the 2\textsuperscript{nd} exchange period.  
→ Different exchange period count as two separate preferences.
Overview TUM SOMex (incl. ERASMUS+)

Exchange duration

→ Duration of stay: usually one semester or one year
→ Possibly differing semester periods abroad!
Overview TUM SOMex (incl. ERASMUS+)

Further remarks

<table>
<thead>
<tr>
<th>University</th>
<th>further information</th>
<th>comments</th>
</tr>
</thead>
<tbody>
<tr>
<td>University of Queensland</td>
<td>Fact Sheet</td>
<td>Academic year in Australia starts in February English language certificate submitted in the external application needs to be valid by the start of the exchange semester</td>
</tr>
<tr>
<td>Faculty of Business, Economics &amp; Law</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Wilfrid Laurier University</td>
<td>Fact Sheet</td>
<td>No graduate courses available. M.Sc. Students can only take and transfer courses from B.Sc. 4th year</td>
</tr>
<tr>
<td>Lazaridis School of Business &amp; Economics</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Universidade Católica Portuguesa</td>
<td>Fact Sheet</td>
<td></td>
</tr>
<tr>
<td>Católica Porto Business School</td>
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<tr>
<td>Ramon Llull University</td>
<td>Fact Sheet</td>
<td></td>
</tr>
<tr>
<td>ESADE Business School</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Universidad de Navarra (UNAV)</td>
<td>Fact Sheet</td>
<td>Minimum workload of 27 ECTS per semester.Only Cugat campus! Minimum workload of 24 ECTS</td>
</tr>
<tr>
<td>School of Economics and Business Administration</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Universidad Politécnica de Valencia (UPV)</td>
<td>Fact Sheet</td>
<td></td>
</tr>
<tr>
<td>Facultad de Administración y Dirección de Empresas</td>
<td></td>
<td>B Sc. only few English taught courses</td>
</tr>
</tbody>
</table>

→ subject to change! Consult fact sheet and the host university's website to find most recent information.
# Statistics

**nomination rate** - selection procedure TUM SOMex (incl. ERASMUS)

* Explanatory note: General speaking: The higher the percentage, the more likely it was in the indicated academic year to receive an exchange place at this university.

Example: Queensland University: In 2020/21 40% of the students who selected this university as their first preference, received an exchange place at that university.

As of: June 2023

<table>
<thead>
<tr>
<th>University</th>
<th>Faculty</th>
<th>Academic Year</th>
<th>2020/2021</th>
<th>2021/2022</th>
<th>2022/2023</th>
<th>2023/2024</th>
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<tr>
<td>Brisbane</td>
<td>University of Queensland</td>
<td>Faculty of Business, Economics &amp; Law</td>
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<tr>
<td>Hawthorn bei Melbourne</td>
<td>Swinburne University of Technology</td>
<td>Faculty of Business &amp; Enterprise</td>
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<tr>
<td><strong>Belgium (ERASMUS)</strong></td>
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<tr>
<td>Brussels</td>
<td>Université libre de Bruxelles (ULB)</td>
<td>Solvay Brussels School of Economics &amp; Management</td>
<td>2</td>
<td>2</td>
<td>4</td>
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<tr>
<td>Gent</td>
<td>Universität Gent</td>
<td>Faculty of Economics and Business</td>
<td>4</td>
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</tr>
<tr>
<td>Gent</td>
<td>Universität Gent</td>
<td>Faculty of Engineering and Architecture</td>
<td>2</td>
<td>2</td>
<td>no 1st preference</td>
<td>2</td>
</tr>
<tr>
<td>Leuven</td>
<td>Katholieke Universiteit Leuven (LSBE)</td>
<td>Faculty of Business and Economics</td>
<td>2</td>
<td>2</td>
<td>no 1st preference</td>
<td>4</td>
</tr>
<tr>
<td><strong>Brazil</strong></td>
<td></td>
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</table>

Website: [https://www.mgt.tum.de/programs/international-exchange-programs-going-abroad/your-tum-somex](https://www.mgt.tum.de/programs/international-exchange-programs-going-abroad/your-tum-somex)
Chances to be nominated

Questions regarding your individual chances to be selected cannot be answered

- No „minimum grade point average“ per partner university
- Chances depend on number of applications per university and how they compare among each other.

Please note: The statistics cannot look into the future, it just shows the nomination rates of previous academic years.
Hand in your application

Preparing your application: We recommend to start your preparation about two years in advance.

- Step 1: Improve your language skills (Apr - Dec)
- Step 2: Scholarships (Apr - Dec)
- Step 3: Show engagement (July)
- Step 4: Decision-making support (Apr – mid Jan)
- Step 5: Hand in your application (approx. mid Dec)
- Step 6: The assessment (early Jan - early Feb)
- Step 7: Applying again (Feb)

Website: [https://www.mgt.tum.de/programs/international-exchange-programs-going-abroad/your-tum-somex](https://www.mgt.tum.de/programs/international-exchange-programs-going-abroad/your-tum-somex)
Application procedure TUM SOMex (incl. ERASMUS+)

- **Online Application** from mid-December until 15.01.2024 at 2:00 pm / 14 Uhr
- Max. 3 preferences within TUM SOMex (incl. ERASMUS+) for your study abroad
- Fully complete the application form via the link on the TUM School of Management International Office Website
- Required minimum of **24 ECTS per completed semester**.
- Note **all the information** about each partner university (website step 4 “Overview”) incl. semester dates and comments!
Application procedure TUM SOMex (incl. ERASMUS+)

Documents to be submitted:
- Proof of language proficiency
- Tabular CV (use template!)
- Motivation letter (use template!)
- If applicable: Proof of engagement for incoming exchange students

Assessment of your application:
- Your grades (65%)
- Motivation (25%)
- Engagement Incomings / Bonus (10%)

The places will be assigned based on the information in the application documents

Website: https://www.mgt.tum.de/programs/international-exchange-programs-going-abroad/your-tum-somex

Applications handed in via moveon cannot be accepted!
Q&A Sessions TUM SOMex application via zoom

- November 7, 2023 (Tue): 1 pm [ENG]
- November 24, 2023 (Fri): 10 am [GER]
- December 6, 2023 (Wed): 3 pm [GER]
- December 20, 2023 (Wed): 2 pm [ENG]
- January 5, 2024 (Fri): 11 am [GER]
- January 11, 2024 (Thu): 11:30 am [ENG]
What we expect

- Be a good representative abroad (also academically => workload of at least 15 ECTS abroad!)
- Appropriate appearance, commitment and intercultural sensitivity
- Active advertisement of TUM at the partner university (i.e. study abroad fairs)
- Willingness to share your experiences with future outgoing students (experience report, International Day, Networking Event)
- Arrival on time: take part in orientation events
- Autonomy, self-initiative and flexibility (i.e. earlier arrival date, slighter changes in course selection, etc.)

Keep yourself informed!
Code of Conduct

In accordance with the school’s mission, vision, and strategy TUM School of Management commits itself to the highest ethical standards of personal and collective behavior. This Code of Conduct is a guideline to ensure a respectful and enjoyable environment at the TUM School of Management.

Committing to values:

Responsibility  Science  Sustainability
Fairness  Diversity  Equity
Trust  Honesty

Pledge your support!
One klick to pledge your support via the TUM MGT Portal:
Questions? 😊
Joint International Programs

Website: https://www.mgt.tum.de/programs/international-exchange-programs-going-abroad/joint-international-programs
### Joint International Programs (JIPs) & QTEM

**Who is eligible?**

<table>
<thead>
<tr>
<th>BMT/BSMT</th>
<th>DTU</th>
<th>HEC</th>
<th>esade</th>
<th>NUS</th>
<th>TEXAS</th>
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**Application deadline:** December 1, 2023

→ in winter, simultaneous application in with TUM SOMex is possible!

→ If you have accepted a TUM SOMex place, you can’t apply in summer (QTEM)!

**Virtual Info Session QTEM:** November 16, 2023 at 4:15 pm [ENG]

**Virtual Info Session all other JIPs:** November 9, 2023 at 5 pm [ENG]
QTEM program at TUM School of Management

QTEM

- Quantitative Techniques for Economics & Management
- Network of 24 universities worldwide
- Semester abroad at a QTEM partner university
- Quantitative Internship
- Global Business Analytics Challenge
- Target Group: MMT students with an interest in quantitative techniques
- Duration: 2 – 2.5 years

Website: [https://www.mgt.tum.de/programs/international-exchange-programs-going-abroad/qtem](https://www.mgt.tum.de/programs/international-exchange-programs-going-abroad/qtem)
Joint International Programs (JIPs) at TUM School of Management

**HEC Paris Double-Degree**
- France, near Paris
- 1st year study at TUM
  2nd year study at HEC Paris

→ Master Degree from each University

- Target Group: MMT
- Duration: 2.5 - 3 years

**DTU 1:1**
- Denmark, Lyngby, near Copenhagen
- 1st year study at TUM,
  2nd year study at DTU

→ TUM Master Degree with logo of both Universities

- Target Group: MIM / MMT (OSCM or I&E)
- Duration: 2 years
Joint International Programs (JIPs) at TUM School of Management

EEP NUS or EEP ESADE

Program:
- Internship at a startup in Singapore or Barcelona
- Academic courses and project studies at NUS or ESADE
- Target Group: TUM MGT students (B.Sc. & M.Sc. with interest in Innovation & Entrepreneurship)
- Duration: 6 months

STEP

Program:
- UT Austin of Texas
- Joining the Energy and Earth Resources Graduate Program and working on the Master Thesis at TUM Center for Energy Markets
- Target Group: TUM MGT students of all Master’s programs on all campuses
- Duration: 1 semester
Your contact for Joint International Programs

Josephina Buhr
Joint International Programs,
QTEM, DTU 1:1, DD HEC Paris,
STEP
✉️ jip@mgt.tum.de
✉️ qtem@mgt.tum.de

Miriam Mahler
Joint International Programs,
EEP
✉️ jip@mgt.tum.de

Website:
https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/joint-international-programs
https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/qtem
## Timetable – Application

<table>
<thead>
<tr>
<th>Month</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>October</td>
<td>31.10.2023, 10 am: Application deadline TUMexchange</td>
</tr>
<tr>
<td>December</td>
<td>01.12.2023: Application deadline JIPs</td>
</tr>
<tr>
<td></td>
<td>Mid-December: Opening TUM SOMex application tool</td>
</tr>
<tr>
<td></td>
<td>Decision on nomination for TUMexchange</td>
</tr>
<tr>
<td>January</td>
<td>15.01.2024, 2 pm: Application deadline TUM SOMex</td>
</tr>
<tr>
<td>February</td>
<td>Selection of exchange students - TUM SOMex (incl. ERASMUS+)</td>
</tr>
<tr>
<td>February / March</td>
<td>Clearing procedure - TUM SOMex (incl. ERASMUS+)</td>
</tr>
<tr>
<td>From March</td>
<td><strong>Nomination</strong> of the selected exchange students at the partner institutions (by TUM MGT International Office or the TUM Global &amp; Alumni Office)</td>
</tr>
</tbody>
</table>
Other ways to go abroad

Website: https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/other-ways-to-go-abroad
Freemover

- Self-organised study abroad
- Tuition fees need to be paid
- Not all universities accept freemover students
- Check anabin database

→ Only courses from universities with an H+ status are eligible for academic recognition

Website: https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/other-ways-to-go-abroad
Summer & Winter Schools

Duration? About 1-3 week long courses worldwide (mostly fee-based)

What? Usually, seminars and lectures, combined with trips and cultural and social events

Academic Recognition? ECTS-transfer might be possible, please contact outgoing@mgt.tum.de

More information:

– Summer/Winter Schools at partner universities of TUM → see website
– Summer Schools in Europe → click here
– Check the Websites of the universities of your choice and read about their summer/winter schools
– Usually independent application.
  For few universities nomination via TUM MGT International Office:
  Application deadline for Winter School at Audencia Business School extended until 29 October 2023

Contact: Anna-Lena KÖTTIG
outgoing@mgt.tum.de

Website: https://www.mgt.tum.de/summer-and-winter-schools
ATHENS Program

→ Advanced Technology Higher Education Network Socrates

- Program Network of 24 European technical academic institutions
- One-week courses in the fields of engineering, natural sciences, informatics and mathematics; Twice a year (March and November)
- Blended program possible (incl. ERAMUS+ funding)
- Application via TUM Global and Alumni Office

Application Deadlines:
- November session: application deadline end of September
- March session: application deadline until end of January.

Academic Recognition? Recognition as elective might be possible, please contact outgoing@mgt.tum.de

More information:
Website: https://www.international.tum.de/global/athens/
EuroTeQ Engineering University

- Students can take virtual courses at EuroTeQ partner universities while regularly studying at TUM
- Max. 3 courses per student can be taken per term
- Application and Nomination via TUM Global and Alumni Office

Application Deadline:
- For winter term 23/24: August 1, 2023 (12 noon)
- For summer term 24: October 20, 2023 to November 24, 2023

Academic Recognition? Recognition might be possible, please contact outgoing@mgt.tum.de

More information:
Website: https://www.international.tum.de/global/euroteq-kurskatalog/
Internships

- Students have to find an internship by themselves
- Some offers can be found on our website

Website: https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/other-virtual-ways-to-go-abroad

ERASMUS+ study mobility internship (SMP)

Prerequisite: Specialized relationship between study at TUM and the internship

- Free choice of internships within (and beyond) Europe and outside Germany (self-organized)
- Combination with ERASMUS+ study grant (SMS) possible
- Duration of funding: min. 60 days, max. 360 days;
- Online application at TUM GAO min. 4 weeks before the beginning of the internship.

Contact: Paola Passadore paola.passadore@tum.de

Website: https://www.international.tum.de/en/global/erasmusinternships/
Important sources of information

International Office of the TUM School of Management:
https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/your-tum-somex

TUM Global & Alumni Office
http://www.international.tum.de

TUM Language Center:
http://www.sprachenzentrum.tum.de/

DAAD (Deutscher Akademischer Austauschdienst):
www.daad.de

Study worldwide:
www.studieren-weltweit.de
Questions? 😊
Enjoy planning your stay abroad!