TUM SOMex and other possibilities to go abroad

International Office

TUM School of Management
Agenda 🌍

- TUM MGT International Office
  - Who we are and how to contact us
- Possibilities to go abroad
  - Semester Exchange Programs
  - Time for questions
  - Joint International Programs
  - Time for questions
  - Self-organized and short-term possibilities
    - Time for questions
TUM School of Management – International Office

Ute HELFERS
Team Lead International Office
Contact for Partner Universities,
Recognition of courses from abroad

Gabriella LOPARCO
Program Coordinator – Student Exchange Programs:
Outgoings ERASMUS: (except FI, IS, NO, SE), Freemovers in ERASMUS countries, Internships

Anke DAUTEL
Program Coordinator – Student Exchange Programs:
Outgoings ERASMUS (FI, IS, NO, SE), IO Contact Person in Heilbronn

Anna-Lena KÖTTIG
Program Coordinator – Student Exchange Programs:
non-ERASMUS: Outgoings Freemovers in non-ERASMUS countries, Summer/Winter Schools, EuroTeQ, ATHENS

Zuzana ZECHOVSKA
Program Coordinator – Student Exchange Programs:
Incomings, Buddy Program

Miriam MAHLER
Program Coordinator – Student Exchange Programs:
Joint International Programs (EEP)

Josephina BUHR
Program Coordinator – Student Exchange Programs:
Joint International Programs (QTEM, DTU 1:1, DD HEC, STEP)

TUM SOMex

Incoming

Joint International Programs

SCAN to find more information on our exchange programs on our website

TUM to find more information on our exchange programs on our website
TUM School of Management – International Office

Counseling

Website: [https://www.mgt.tum.de/programs/international-exchange-programs/overview](https://www.mgt.tum.de/programs/international-exchange-programs/overview)

Student visiting hours:

**TUM SOMex/Outgoing**

- Anna-Lena Köttig & Gabriella Loparco
  - in person: Wednesday 9:30 am – 12 noon
  - via videocall/phone: by appointment

- Anke Dautel
  - via videocall/phone: Monday 8:15 – 9:15 am
  - Thursday 9:00 am – 11:00 am

**Joint International Programs**

- Miriam Mahler
  - in person: Wednesday 10 am - 12 noon

- Josephina Buhr
  - in person: Wednesday 1 pm – 3 pm
  - via videocall/phone: by appointment

Location:

- **Campus Munich:** *At the corner of Luisenstraße/Theresienstraße, 3<sup>rd</sup> floor, Student Hub 3550*

- **Campus Heilbronn:** *Bildungscampus 2, D.2.05*
<table>
<thead>
<tr>
<th>October</th>
<th>31.10.2023, 10 am: Application deadline TUMexchange</th>
</tr>
</thead>
<tbody>
<tr>
<td>December</td>
<td>01.12.2023: Application deadline JIPs</td>
</tr>
<tr>
<td></td>
<td>Mid-December: Opening TUM SOMex application tool</td>
</tr>
<tr>
<td></td>
<td>Decision on nomination for TUMexchange</td>
</tr>
<tr>
<td>January</td>
<td>15.01.2024, 2 pm: Application deadline TUM SOMex</td>
</tr>
<tr>
<td>February</td>
<td>Selection of exchange students - TUM SOMex (incl. ERASMUS+)</td>
</tr>
<tr>
<td>February / March</td>
<td>Clearing procedure - TUM SOMex (incl. ERASMUS+)</td>
</tr>
<tr>
<td>From March</td>
<td>Nomination of the selected exchange students at the partner institutions (by TUM MGT International Office or the TUM Global &amp; Alumni Office)</td>
</tr>
</tbody>
</table>

Ute möchte, dass zukünftig alle Deadlines, Events etc direkt am Anfang genannt werden, wenn noch alle da sind! /10.11.23
Semester abroad –
Why should you do an exchange semester?

- Study at another university with a different educational approach
- Improve and foster your language skills
- Experience different cultures
- Extend your personal networks
- Learn more about your personality and become more self-confident
- Gain intercultural competencies
Possibilities to go abroad

• Semester Exchange Programs
  o TUM SOMex (Int. Office TUM MGT)
  o TUMexchange (TUM Global & Alumni Office)

• Joint International Programs

• Self-organized and short-term possibilities
  o Freemover stay
  o Summer & Winter Schools
  o ATHENS
  o EuroTeQ (virtual)
  o Internships
General benefits of bilateral exchange programs

- Remission of tuition fees (except some universities in the USA)
- Support for organization and preparation by the International Office of the TUM MGT and/or TUM Global & Alumni Office
- Specialized and social support by the host university
- Possible recognition of courses completed abroad
- Entry in Diploma Supplement
Exchange programs

Cooperation with approx. **235** foreign universities in approx. **50** countries worldwide

Two different exchange programs

- **TUM SOMex (incl. ERASMUS)**
  - Only for students of TUM School of Management
  - Website: [https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/your-tum-somex](https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/your-tum-somex)

- **TUMexchange**
  - For all TUM students
  - Website: [https://www.international.tum.de/en/global/go-international/study/study-stays-worldwide-with-tumexchange/](https://www.international.tum.de/en/global/go-international/study/study-stays-worldwide-with-tumexchange/)
TUMexchange and TUM SOMex

Overview

<table>
<thead>
<tr>
<th>Contact regarding your exchange semester</th>
<th>TUMexchange</th>
<th>TUM SOMex</th>
</tr>
</thead>
<tbody>
<tr>
<td>TUM Global &amp; Alumni Office (TUM GAO)</td>
<td></td>
<td>International Office of TUM School of Management (TUM MGT IO)</td>
</tr>
<tr>
<td>ERASMUS+ Countries (scholarship possible)</td>
<td></td>
<td>X</td>
</tr>
<tr>
<td>Non-ERASMUS Countries</td>
<td>X</td>
<td>X</td>
</tr>
</tbody>
</table>
Partner Universities

ACADEMIC PARTNERS

- TUM SOMex
  TUM School of Management
  students only

- TUMexchange
  all TUM students
Number of Exchange Students

in sum for TUM SOMex and TUMexchange from 2006/07 until 2023/24

Number of nominations

* Number of nominations
Demand according to programs

for the academic year 2023/24

TUMexchange

- Applications: 274
- Nominations: 110

TUM SOMex (incl. ERASMUS)

- Applications: 501
- Nominations: 426
- Exchange places: 520

Legend:
- applications
- nominations
- exchange places
TUMexchange

- Exchange outside of Europe + UK for all TUM students
- Application and Organization via TUM Global and Alumni Office
- Academic Recognition/Transfer of Credits via TUM MGT International Office

**Please note:** Once a TUMexchange place has been accepted, an application via TUM SOMex can no longer be considered.

Learn more on their website: [https://www.international.tum.de/en/global/go-international/study/study-stays-worldwide-with-tumexchange/](https://www.international.tum.de/en/global/go-international/study/study-stays-worldwide-with-tumexchange/)

**Application deadline TUMexchange:**
October 31, 2023, 10 am
TUM SOMex – Studying within and beyond Europe

- Only for TUM MGT students
- Exchange via TUM MGT International Office
- Approx. 35 countries
- Approx. 130 partner universities within and beyond Europe

Within Europe (ERASMUS+):
EU-member states and Turkey, Iceland, Norway, Switzerland

Beyond Europe (through direct bilateral agreements):
Australia, Brazil, Canada, Chile, China, India, Japan, Morocco, Peru, Singapore, South Korea, Thailand, UK and Uruguay

Application deadline TUM SOMex:
January 15, 2024 at 2 pm (14 Uhr)
Your contacts for TUM SOMex (incl. ERASMUS)

Find our contact details here: https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/your-tum-somex

Please scroll to the bottom of the website.
Planning your semester abroad

**Recommended semester:**
- **Bachelor:** 5\textsuperscript{th} and/or 6\textsuperscript{th} semester (also possible 7\textsuperscript{th} or 8\textsuperscript{th})
- **Master:** 3\textsuperscript{rd} and/or 4\textsuperscript{th} semester (also possible 5\textsuperscript{th} or 6\textsuperscript{th})
- **Consecutive Master:** 1\textsuperscript{st} and/or 2\textsuperscript{nd} semester

→ Application procedure: one Academic Year in advance

**Please note:** You can participate in a TUM-organized exchange program only once per educational **cycle** (bachelor: cycle 1, master: cycle 2).

However, if we have free exchange places at the end of the selection period, we can offer them to you. Please let us know, if you are interested by the end of February.

Duration of stay: usually one semester or one year

**Attention:**
Possibly differing semester periods abroad!
Improve your language skills and receive your language certificate

Preparing your application: We recommend to start your preparation about two years in advance.

- Step 1: Improve your language skills (Apr - Dec)
- Step 2: Scholarships (Apr - Dec)
- Step 3: Show engagement (July)
- Step 4: Decision-making support (Apr – mid Jan)
- Step 5: Hand in your application (approx. mid Dec)
- Step 6: The assessment (early Jan - early Feb)
- Step 7: Applying again (Feb)

Website: https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/your-tum-somex
### Where to find out which language skills you need?

**Overview TUM SOMex (incl. ERASMUS+)**

<table>
<thead>
<tr>
<th>Destination</th>
<th>Partner Institutions</th>
<th>Language</th>
<th>Remarks</th>
<th>1st Period Abroad</th>
<th>2nd Period Abroad</th>
<th>Max. Duration of Stay</th>
<th>Further Information</th>
<th>Comments</th>
</tr>
</thead>
</table>
| EU/NON-EU   | Belgium  | Université Libre de Bruxelles (ULB) School of Business School of Economics & Management | BS | M.Sc. | 4 | English B2 | - | early Sept - late January | 1 semester | Extensive
| EU/NON-EU   | Belgium  | Ghent University Faculty of Economics and Business | BS | B.Sc. | 4 | English B2 | - | mid Sept - early February | 2 semesters | Extensive
| EU/NON-EU   | Belgium  | Ghent University Faculty of Engineering and Architecture | BS | M.Sc. | 2 | English B2 | - | mid Sept - early Feb | 1 semester | Extensive
| EU/NON-EU   | Belgium  | Niigata University Faculty of Economics and Business | BS | B.Sc. | 4 | English B2 (B.Sc.) , Eng. C1 (M.Sc.) | - | mid-Sep. - late Jan | 2 semesters | Extensive
| NON-EU      | Brazil    | The University of São Paulo | BS | B.Sc. | 1 | English B2 | - | August - December | 1 semester | Extensive
| NON-EU      | Canada    | York University | BS | M.Sc. | 1 | English B2 | - | August - December | 1 semester | Extensive
| NON-EU      | China     | Beijing University of Technology School of Management and Economics (BIT-SME) | BS | B.Sc. | 5 | English B2 | - | September - January | 2 semesters | Extensive
| NON-EU      | China     | Peking University | BS | M.Sc. | 2 | English B2 | - | mid Jan - early Feb | 1 semester | Extensive
| NON-EU      | China     | Zhejiang University School of Management | BS | M.Sc. | 4 | English B2 | - | mid-Jan - early Feb | 1 semester | Extensive
| NON-EU      | China     | Hong Kong Baptist University | BS | M.Sc. | 4 | TOEFL/CET | - | mid-Jan - Feb | 1 semester | Extensive

**Website:** [https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/your-tum-somex](https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/your-tum-somex)
## Overview TUM SOMex (incl. ERASMUS+)

### Language requirements

<table>
<thead>
<tr>
<th>University</th>
<th>Business relate</th>
<th>Accred.</th>
<th>B.Sc. / M.Sc.</th>
<th>1st language requirement</th>
<th>2nd language requirement</th>
<th>remarks</th>
</tr>
</thead>
<tbody>
<tr>
<td>University of Queensland Faculty of Business, Economics &amp; Law</td>
<td>BS</td>
<td></td>
<td>B.Sc. / M.Sc.</td>
<td>2</td>
<td>-</td>
<td>TOEFL/IELTS/CAE TOEFL IBT Home Edition is not accepted</td>
</tr>
<tr>
<td>Audencia Business School</td>
<td>BS</td>
<td></td>
<td>B.Sc. / M.Sc.</td>
<td>7+3</td>
<td>French B1 OR English B2</td>
<td>if Engl. B2: confirmation of basic knowledge French (e.g. Abitur) required</td>
</tr>
<tr>
<td>Eindhoven University of Technology</td>
<td>TS</td>
<td>M.Sc.</td>
<td></td>
<td>4+4</td>
<td>English C1</td>
<td>-</td>
</tr>
<tr>
<td>Universidade Católica Portuguesa Católica Porto Business School</td>
<td>BS</td>
<td></td>
<td>B.Sc.</td>
<td>4</td>
<td>English B2</td>
<td>and confirmation of basic knowledge Portuguese</td>
</tr>
<tr>
<td>Universidad Politécnica de Valencia (UPV) Facultad de Administración y Dirección de Empresas</td>
<td>BS</td>
<td></td>
<td>B.Sc. / M.Sc.</td>
<td>4</td>
<td>Spanish B2</td>
<td>-</td>
</tr>
</tbody>
</table>

→ both language requirements have to be fulfilled by the time of application!
Which language certificates are valid for the internal TUM SOMex application?

see Step 1: “TUM SOMex Language Requirements”

Website: [https://www.mgt.tum.de/programs/international-exchange-programs-going-abroad/your-tum-somex](https://www.mgt.tum.de/programs/international-exchange-programs-going-abroad/your-tum-somex)
**TUM SOMex Language Requirements**

**Examples**

For proof of language proficiency (specific level)

<table>
<thead>
<tr>
<th></th>
<th>Up to 18 Months</th>
<th>Between 18 Months and 24 Months</th>
<th>Older than 24 Months</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>English B2</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Higher education entry diploma with proof of English B2 and a &quot;satisfactory&quot; grade (e.g. German Abitur: score of at least 7 points), is sufficient for this application, but students have to make sure themselves to meet the host university's application requirements.</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Other official certificates using the CEFR certifying at least B2 English can be used for the internal application no matter how old they are.</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>English C1 or higher and all other languages:</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>TOEFL</td>
<td>Valid</td>
<td>Valid for TUM SOMex application, but you have to make sure yourself to have a valid certificate for the application at the host university!</td>
<td>Not valid</td>
</tr>
</tbody>
</table>

For basic knowledge

**Basic knowledge (2nd language requirement)**

<table>
<thead>
<tr>
<th></th>
<th>Up to 18 Months</th>
<th>Between 18 Months and 24 Months</th>
<th>Older than 24 Months</th>
</tr>
</thead>
<tbody>
<tr>
<td>Participation in current language course at the TUM language center (not completed yet)</td>
<td>Valid, regular participation has to be confirmed by language teacher. Please use the form &quot;Proof of basic knowledge: Confirmation Language Course Attendance&quot;. You can find it in the download Center: <a href="http://www.mgt.tum.de/download-center">www.mgt.tum.de/download-center</a> -&gt; International Exchange Programs -&gt; International. The certificate of achievement has to be submitted after completion.</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Offers of the TUM Language Center

18 european and non-european languages

Free and open to TUM students

Registration via TUMonline

Language certificates (e.g. DAAD)

Visit the website and register now!

Website: [http://www.sprachenzentrum.tum.de/en/homepage](http://www.sprachenzentrum.tum.de/en/homepage)
On-site DAAD testing at the main Munich campus

- **DAAD tests in English and French** are offered regularly on-site

- For DAAD test in other languages, please contact the respective head or coordinator of area: Staff of TUM Language Center

**Registration for English DAAD Testing at TUM**

**REMEMBER:** You may not need a DAAD test certificate at all! The exchange programs typically accept a range of proofs of proficiency; please check these out before asking for a test place.

**NEW REGISTRATION THROUGH MOODLE:**

In order to target our resources (space, IT and people) we have developed a Moodle questionnaire to assess applicants’ need for a test place.

You can apply for a place to take the test for English DAAD certification [here](https://www.sprachenzentrum.tum.de/en/languages/englisch/english-daad-testing/)

Testing will resume in September, but register your interest in taking the test NOW!

**Website:** [https://www.sprachenzentrum.tum.de/en/languages/englisch/english-daad-testing/](https://www.sprachenzentrum.tum.de/en/languages/englisch/english-daad-testing/)
Scholarships

Preparing your application: We recommend to start your preparation about two years in advance.

<table>
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<tr>
<th>Step</th>
<th>Description</th>
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<tbody>
<tr>
<td>1</td>
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<td>Scholarships (Apr - Dec)</td>
</tr>
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<td>Show engagement (July)</td>
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<td>6</td>
<td>The assessment (early Jan - early Feb)</td>
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<td>Applying again (Feb)</td>
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Website: [https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/your-tum-somex](https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/your-tum-somex)
Scholarships

Students visiting one of our European partner institutions may receive a scholarship under ERASMUS +

Erasmus+ is the program for education, youth and sports of the European Union. For further information, please visit the website of the European Commission.

- Mobility grant because of additional charges abroad (dependent on destination)
- TUM students can receive the ERASMUS+ grant regardless of their nationality!
- Funding period of a total max. 240 days each study phase (Bachelor, Master, Doctoral) (SMS) and / or internship (SMP)
- Minimum stay: 60 day for studying (SMS), 60 days for an internship (SMP)

Moreover, all students might have the possibility to apply for other scholarships themselves
**TUM Global & Alumni Office – TUM Erasmus Office**

**Study abroad within Europe with Erasmus+**

Would you like to get to know your European neighbors and expand your professional, linguistic and intercultural skills? With the Erasmus+ program, the TUM enables about 1,000 students per year to spend an unforgettable stay abroad in 32 European countries. Take advantage of the benefits of Erasmus+ and gain valuable study experience abroad.

**Website:** [https://www.international.tum.de/en/global/going-abroad/study/](https://www.international.tum.de/en/global/going-abroad/study/)

**Info Session Erasmus+:**

- **November 13, 2023, 4 pm [GER]**
- **November 16, 2023, 4 pm [ENG]**

**Consultation hours:**

Monday, Wednesday, Thursday
10 am - 12 noon
E-mail: international@tum.de

**Contact for:**
- Austria, Belgium, Czech Republic, Estonia, France, Hungary, Ireland, Latvia, Lithuania, Luxembourg, Netherlands, Poland, Romania, Slovakia, Switzerland

**ERASMUS+ grant**

- Sarah Debons
  - Erasmus+

- Natascha Kaiser
  - Erasmus+

- Germana Marcoccia
  - Erasmus+ ATHENS

- Paola Passadore
  - Erasmus+ Internships
Financing possibilities

Contact person for scholarships at the TUM Global & Alumni Office: Angelika Weindel

Website: https://www.international.tum.de/stipendien
Show engagement for incoming students

Preparing your application: We recommend to start your preparation about two years in advance.

<table>
<thead>
<tr>
<th>Step</th>
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Website: [https://www.mgt.tum.de/programs/international-exchange-programs-going-abroad/your-tum-somex](https://www.mgt.tum.de/programs/international-exchange-programs-going-abroad/your-tum-somex)
Engagement for incoming students

Option 1: Buddy Program

- Support for incoming students – from student to student
- Support in:
  ✓ Apartment hunting and organizational questions
  ✓ Relevant lectures at the faculty / TUM
  ✓ Exam registration
  ✓ Student life at TUM

⇒ Buddies in the current winter term 2023/24: Please upload a pdf document stating that you are currently participating in the TUM School of Management Buddy Program.

⇒ Former buddies: Please upload your participation certificate.

Website
https://www.mgt.tum.de/campuses/munich/shaping-the-new-campus-life
Engagement for incoming exchange students

Option 2: Accommodation offer

- You can sublet an apartment or room in and surrounding Munich during your own stay abroad to an incoming student of the TUM School of Management in accordance to TUM semester periods.

- **Conditions of Participation** and **Accommodation offer** must be handed in together with the application and are binding (minimum duration of the sublease)!

- Advantage for TUM students: short and fast application, no additional organizational effort (International Office will be the contact person).

Website:
https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/your-tum-somex
Decision-making support

Preparing your application: We recommend to start your preparation about two years in advance.

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Website: [https://www.mgt.tum.de/programs/international-exchange-programs-going-abroad/your-tum-somex](https://www.mgt.tum.de/programs/international-exchange-programs-going-abroad/your-tum-somex)
Decision-making support

- Overview of **TUM MGT Partner Universities**

  ![Table of Partner Universities](https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/your-tum-somex)

  Website: [https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/your-tum-somex](https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/your-tum-somex)

- **Statistics** from the previous selection procedures

  ![Statistics Table](https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/your-tum-somex)

  Website: [https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/your-tum-somex](https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/your-tum-somex)

- **Do research on the partner universities’ websites and read experience reports**
  (TUM MGT Download Center and MoveOn database)

  ![Website](https://www.mgt.tum.de/download-center)

  Website: [https://www.mgt.tum.de/download-center](https://www.mgt.tum.de/download-center)

  ![Website](https://tum.moveon4.de/publisher/1/eng)

  Website: [https://tum.moveon4.de/publisher/1/eng](https://tum.moveon4.de/publisher/1/eng)
<table>
<thead>
<tr>
<th>Program</th>
<th>Country</th>
<th>City</th>
<th>University</th>
<th>Academic Year</th>
<th>Study Level</th>
<th>Language(s)</th>
<th>Remarks</th>
<th>1st Period Abroad</th>
<th>2nd Period Abroad</th>
<th>Max. Duration of Stay</th>
<th>Further Information</th>
<th>Comments</th>
</tr>
</thead>
<tbody>
<tr>
<td>TUM SOMex (incl. ERASMUS+)</td>
<td>Belgium</td>
<td>Brussels</td>
<td>Université Libre de Bruxelles (ULB)</td>
<td>M Sc.</td>
<td>4</td>
<td>English</td>
<td>-</td>
<td>early Sept. - late January</td>
<td>late January - late June</td>
<td>2 semesters</td>
<td>Further Information</td>
<td>Comments</td>
</tr>
<tr>
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<td>B Sc.</td>
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<td>English</td>
<td>-</td>
<td>mid Sept. - early February</td>
<td>early February - late June</td>
<td>2 semesters</td>
<td>Further Information</td>
<td>Comments</td>
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<tr>
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<td>-</td>
<td>mid Sept. - early February</td>
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<td>2 semesters</td>
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<td>English</td>
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<td>mid February - late June</td>
<td>2 semesters</td>
<td>Further Information</td>
<td>Comments</td>
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<tr>
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<td>Universidade de São Paulo</td>
<td>M Sc.</td>
<td>1</td>
<td>English</td>
<td>-</td>
<td>August - December</td>
<td>January - July</td>
<td>1 semester</td>
<td>Further Information</td>
<td>Comments</td>
</tr>
<tr>
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<td>Universidade de São Paulo</td>
<td>B Sc.</td>
<td>1</td>
<td>English</td>
<td>-</td>
<td>August - December</td>
<td>January - July</td>
<td>1 semester</td>
<td>Further Information</td>
<td>Comments</td>
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<tr>
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<td>Vancouver</td>
<td>University of British Columbia</td>
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<td>3</td>
<td>English</td>
<td>-</td>
<td>early Sept. - mid-Dec.</td>
<td>early Jan. - late April</td>
<td>2 semesters</td>
<td>Further Information</td>
<td>Comments</td>
</tr>
<tr>
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<td>Beijing</td>
<td>Peking University</td>
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<td>3</td>
<td>English</td>
<td>-</td>
<td>September - January</td>
<td>February - July</td>
<td>2 semesters</td>
<td>Further Information</td>
<td>Comments</td>
</tr>
<tr>
<td>TUM SOMex (incl. ERASMUS+)</td>
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<td>Beijing</td>
<td>Peking University</td>
<td>M Sc.</td>
<td>2</td>
<td>English</td>
<td>-</td>
<td>September - January</td>
<td>mid-January - June</td>
<td>1 semester</td>
<td>Further Information</td>
<td>Comments</td>
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<td>-</td>
<td>September - January</td>
<td>early Feb. - early Oct.</td>
<td>2 semesters</td>
<td>Further Information</td>
<td>Comments</td>
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<tr>
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<td>English</td>
<td>-</td>
<td>early Sept. - late Dec.</td>
<td>mid-January - late May</td>
<td>1 semester</td>
<td>Further Information</td>
<td>Comments</td>
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<tr>
<td>TUM SOMex (incl. ERASMUS+)</td>
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<td>Hong Kong</td>
<td>The Chinese University of Hong Kong</td>
<td>B Sc.</td>
<td>3</td>
<td>English</td>
<td>-</td>
<td>early Sept. - mid-Dec.</td>
<td>mid-January - late May</td>
<td>1 semester</td>
<td>Further Information</td>
<td>Comments</td>
</tr>
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</table>

Website: [https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/your-tum-somex](https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/your-tum-somex)
Overview TUM SOMex (incl. ERASMUS+) 🔴

Study program at host university

<table>
<thead>
<tr>
<th>University</th>
<th>School Type</th>
</tr>
</thead>
<tbody>
<tr>
<td>Université libre de Bruxelles (ULB)</td>
<td>BS</td>
</tr>
<tr>
<td>Solvay Brussels School of Economics &amp; Management</td>
<td>BS</td>
</tr>
<tr>
<td>The University of Escola de Administração de Empresas de São Paulo</td>
<td>BS</td>
</tr>
<tr>
<td>da Fundação Getulio Vargas (FGV-EAESP)</td>
<td>BS</td>
</tr>
<tr>
<td>Technical University of Denmark</td>
<td>TS</td>
</tr>
<tr>
<td>DTU Management Engineering</td>
<td>TS</td>
</tr>
<tr>
<td>Delft University of Technology</td>
<td>TS</td>
</tr>
<tr>
<td>Faculty of Technology, Policy and Management</td>
<td>TS</td>
</tr>
<tr>
<td>Eindhoven University of Technology</td>
<td>TS</td>
</tr>
<tr>
<td>Department of Industrial Engineering &amp; Innovation Sciences</td>
<td>TS</td>
</tr>
</tbody>
</table>

→ Choose according to your interests and keep in mind which courses can be recognized in your study program (see „Recognition of International Modules_Your Program“ under „Credit Transfer“)

Website: [https://www.mgt.tum.de/programs/international-exchange-programs going-abroad/your-tum-somex](https://www.mgt.tum.de/programs/international-exchange-programs going-abroad/your-tum-somex)
### Overview TUM SOMex (incl. ERASMUS+)

Study level and number of places

<table>
<thead>
<tr>
<th>University</th>
<th>study level</th>
<th>student places</th>
</tr>
</thead>
<tbody>
<tr>
<td>Université libre de Bruxelles (ULB) Solvay Brussels School of Economics &amp; Management</td>
<td>M.Sc.</td>
<td>4</td>
</tr>
<tr>
<td>The University of Escola de Administração de Empresas de São Paulo da Fundação Getulio Vargas (FGV-EAESP)</td>
<td>B.Sc. / M.Sc.</td>
<td>4</td>
</tr>
<tr>
<td>Technical University of Denmark DTU Management Engineering</td>
<td>B.Sc. / M.Sc.</td>
<td>10+10</td>
</tr>
<tr>
<td>Delft University of Technology Faculty of Technology, Policy and Management (TPM)</td>
<td>B.Sc. / M.Sc.</td>
<td>8</td>
</tr>
<tr>
<td>Eindhoven University of Technology Department of Industrial Engineering &amp; Innovation Sciences</td>
<td>M.Sc.</td>
<td>4+4</td>
</tr>
</tbody>
</table>

The + indicates that we have a specific number of places in the 1\textsuperscript{st} exchange period, and a specific number of exchange places in the 2\textsuperscript{nd} exchange period.

→ Different exchange period count as two separate preferences
Overview TUM SOMex (incl. ERASMUS+)  

Exchange duration

<table>
<thead>
<tr>
<th>University</th>
<th>1st period abroad</th>
<th>2nd period abroad</th>
<th>Max. duration of stay</th>
</tr>
</thead>
<tbody>
<tr>
<td>KU Leuven</td>
<td>Sep. - January</td>
<td>February - June</td>
<td>1 semester</td>
</tr>
<tr>
<td>Faculty of Economics and Business</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>University of Manitoba</td>
<td>Sept. - Dec.</td>
<td>January - April</td>
<td>1 semester</td>
</tr>
<tr>
<td>Asper School of Business</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Beijing Institute of Technology</td>
<td>September - January</td>
<td>February - June</td>
<td>2 semesters</td>
</tr>
<tr>
<td>School of Management and Economics (BIT-SME)</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

→ Duration of stay: usually one semester or one year
→ Possibly differing semester periods abroad!
### Overview TUM SOMex (incl. ERASMUS+)

#### Further remarks

<table>
<thead>
<tr>
<th>University</th>
<th>University of Queensland, Faculty of Business, Economics &amp; Law</th>
<th>Wilfrid Laurier University, Lazaridis School of Business &amp; Economics</th>
<th>Universidade Católica Portuguesa, Católica Porto Business School</th>
<th>Ramon Llull University, ESADE Business School</th>
<th>Universidad de Navarra (UNAV), School of Economics and Business Administration</th>
<th>Universidad Politécnica de Valencia (UPV), Facultad de Administración y Dirección de Empresas</th>
</tr>
</thead>
<tbody>
<tr>
<td>University</td>
<td>Fact Sheet</td>
<td>Fact Sheet</td>
<td>Fact Sheet</td>
<td>Fact Sheet</td>
<td>Fact Sheet</td>
<td>Fact Sheet</td>
</tr>
<tr>
<td>comments</td>
<td>Academic year in Australia starts in February</td>
<td>No graduate courses available. M.Sc.</td>
<td>students who don't have a Spanish level of B1 are only allowed to attend English taught courses</td>
<td>Only Cugat campus!</td>
<td>Minimum workload of 24 ECTS</td>
<td>B.Sc. only few English taught courses</td>
</tr>
<tr>
<td></td>
<td>English language certificate submitted in the external application needs to be valid by the start of the exchange semester</td>
<td>Students can only take and transfer courses from B.Sc. 4th year</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

→ **subject to change!** Consult fact sheet and the host university’s website to find most recent information.
### Statistics

**nomination rate* - selection procedure TUM SOMex (incl. ERASMUS)**

* Explanatory note: General speaking: The higher the percentage, the more likely it was in the indicated academic year to receive an exchange place at this university. Example: Queensland University: In 2020/21 40% of the students who selected this university as their first preference, received an exchange place at that university.

**Please note:** Take into consideration all academic years listed below, in order to see how the nomination rates developed. Most exchange places are assigned via the first preference.

<table>
<thead>
<tr>
<th>academic year</th>
<th>2020/2021</th>
<th>2021/2022</th>
<th>2022/2023</th>
<th>2023/2024</th>
</tr>
</thead>
<tbody>
<tr>
<td>Universities</td>
<td>Number of exchange places</td>
<td>number of nominations (all preferences)</td>
<td>nomination rate 1st preference (in %)</td>
<td>Number of exchange places</td>
</tr>
<tr>
<td>Australia</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Brisbane</td>
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<td>2</td>
<td>2</td>
<td>0</td>
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<tr>
<td>Hawthorn bei</td>
<td>2</td>
<td>2</td>
<td>2</td>
<td>0</td>
</tr>
<tr>
<td>Melbourne</td>
<td></td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Belgium (ERASMUS)</td>
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<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Brussels</td>
<td>2</td>
<td>2</td>
<td>4</td>
<td>4</td>
</tr>
<tr>
<td>Gent</td>
<td>2</td>
<td>2</td>
<td>100%</td>
<td>4</td>
</tr>
<tr>
<td>Gent</td>
<td>2</td>
<td>2</td>
<td>no 1st preference</td>
<td>2</td>
</tr>
<tr>
<td>Leuven</td>
<td>2</td>
<td>2</td>
<td>no 1st preference</td>
<td>4</td>
</tr>
</tbody>
</table>

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Website: [https://www.mgt.tum.de/programs/international-exchange-programs-going-abroad/your-tum-somex](https://www.mgt.tum.de/programs/international-exchange-programs-going-abroad/your-tum-somex)
Questions regarding your individual chances to be selected cannot be answered

- No „minimum grade point average“ per partner university
- Chances depend on number of applications per university and how they compare among each other.

Please note: The statistics cannot look into the future, it just shows the nomination rates of previous academic years.
Hand in your application

Preparing your application: We recommend to start your preparation about two years in advance.

- Step 1: Improve your language skills (Apr - Dec)
- Step 2: Scholarships (Apr - Dec)
- Step 3: Show engagement (July)
- Step 4: Decision-making support (Apr – mid Jan)
- Step 5: Hand in your application (approx. mid Dec)
- Step 6: The assessment (early Jan - early Feb)
- Step 7: Applying again (Feb)

Website: [https://www.mgt.tum.de/programs/international-exchange-programsgoing-abroad/your-tum-somex](https://www.mgt.tum.de/programs/international-exchange-programs-going-abroad/your-tum-somex)
Application procedure TUM SOMex (incl. ERASMUS+)

- **Online Application** from mid-December until **15.01.2024 at 2:00 pm / 14 Uhr**
- Max. 3 preferences within TUM SOMex (incl. ERASMUS+) for your study abroad
- Fully complete the application form via the link on the TUM School of Management International Office Website
- Required minimum of **24 ECTS per completed semester**.
- Note all the information about each partner university (website step 4 “Overview”) incl. semester dates and comments!
Application procedure TUM SOMex (incl. ERASMUS+)

Documents to be submitted:
- Proof of language proficiency
- Tabular CV (use template!)
- Motivation letter (use template!)
- If applicable: Proof of engagement for incoming exchange students

Assessment of your application:
- Your grades (65%)
- Motivation (25%)
- Engagement Incomings / Bonus (10%)

The places will be assigned based on the information in the application documents

Website: [https://www.mgt.tum.de/programs/international-exchange-programs-going-abroad/your-tum-somex](https://www.mgt.tum.de/programs/international-exchange-programs-going-abroad/your-tum-somex)
Q&A Sessions TUM SOMex application via zoom

- November 7, 2023 (Tue): 1 pm [ENG]
- November 24, 2023 (Fri): 10 am [GER]
- December 6, 2023 (Wed): 3 pm [GER]
- December 20, 2023 (Wed): 2 pm [ENG]
- January 5, 2024 (Fri): 11 am [GER]
- January 11, 2024 (Thu): 11:30 am [ENG]
What we expect

- Be a good representative abroad (also academically => workload of at least 15 ECTS abroad!)
- Appropriate appearance, commitment and intercultural sensitivity
- Active advertisement of TUM at the partner university (i.e. study abroad fairs)
- Willingness to share your experiences with future outgoing students (experience report, International Day, Networking Event)
- Arrival on time: take part in orientation events
- Autonomy, self-initiative and flexibility (i.e. earlier arrival date, slighter changes in course selection, etc.)

Keep yourself informed!
Code of Conduct

In accordance with the school’s mission, vision, and strategy TUM School of Management commits itself to the highest ethical standards of personal and collective behavior. This Code of Conduct is a guideline to ensure a respectful and enjoyable environment at the TUM School of Management.

Committing to values:

- Responsibility
- Science
- Sustainability
- Fairness
- Diversity
- Trust
- Equity
- Honesty

Pledge your support!

One klick to pledge your support via the TUM MGT Portal:
Questions? 😊
Joint International Programs

Programs
- Overview
- Undergraduate Programs
- Graduate Programs
- Professional Master Program
- Executive MBA Programs
- Summer Schools

International Exchange Programs
- Going abroad
  - Overview
  - Your TUM SOMex

Going abroad
- Joint International Programs
  - QTEM
  - Other (virtual) ways to go abroad
  - Useful Links

Website: https://www.mgt.tum.de/programs/international-exchange-programs-going-abroad/joint-international-programs
# Joint International Programs (JIPs) & QTEM

**Who is eligible?**

<table>
<thead>
<tr>
<th></th>
<th>QTEM</th>
<th>DTU</th>
<th>HEC</th>
<th>Business School</th>
<th>NUS</th>
<th>TEXAS</th>
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<tbody>
<tr>
<td>BMT/ BSMT</td>
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<td>X</td>
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<tr>
<td>MSMT</td>
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<td></td>
<td></td>
<td>X</td>
<td>X</td>
<td></td>
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<tr>
<td>MCS</td>
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<tr>
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<tr>
<td>MMT</td>
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<td>X</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td></td>
</tr>
</tbody>
</table>

**Application deadline:** December 1, 2023
→ in winter, simultaneous application in with TUM SOMex is possible!
→ If you have accepted a TUM SOMex place, you can’t apply in summer (QTEM)!

**Virtual Info Session QTEM:** November 16, 2023 at 4:15 pm [ENG]
**Virtual Info Session all other JIPs:** November 9, 2023 at 5 pm [ENG]
QTEM program at TUM School of Management

**QTEM**

- **Quantitative Techniques for Economics & Management**
- Network of 24 universities worldwide
- Semester abroad at a QTEM partner university
- Quantitative Internship
- Global Business Analytics Challenge
- Target Group: MMT students with an interest in quantitative techniques
- Duration: 2 – 2.5 years

Website: [https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/qtem](https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/qtem)
Joint International Programs (JIPs) at TUM School of Management

**HEC Paris Double-Degree**
- France, near Paris
- 1st year study at TUM
  2nd year study at HEC Paris

→ Master Degree from each University

- Target Group: MMT
- Duration: 2.5 - 3 years

**DTU 1:1**
- Denmark, Lyngby, near Copenhagen
- 1st year study at TUM,
  2nd year study at DTU

→ TUM Master Degree with logo of both Universities

- Target Group: MIM / MMT (OSCM or I&E)
- Duration: 2 years
Joint International Programs (JIPs) at TUM School of Management

EEP NUS or EEP ESADE

Program:
- Internship at a startup in Singapore or Barcelona
- Academic courses and project studies at NUS or ESADE
- Target Group: TUM MGT students (B.Sc. & M.Sc. with interest in Innovation & Entrepreneurship)
- Duration: 6 months

STEP

Program:
- UT Austin of Texas
- Joining the Energy and Earth Resources Graduate Program and working on the Master Thesis at TUM Center for Energy Markets
- Target Group: TUM MGT students of all Master’s programs on all campuses
- Duration: 1 semester
Your contact for Joint International Programs

Josephina Buhr
Joint International Programs,
QTEM, DTU 1:1, DD HEC Paris,
STEP
✉️ jip@mgt.tum.de
✉️ qtem@mgt.tum.de

Miriam Mahler
Joint International Programs,
EEP
✉️ jip@mgt.tum.de

Website:
https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/joint-international-programs
https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/qtem
**Timetable – Application**

- **October**
  - **31.10.2023, 10 am**: Application deadline **TUMexchange**

- **December**
  - **01.12.2023**: Application deadline **JIPs**
  - **Mid-December**: Opening **TUM SOMex application tool**
  - Decision on nomination for **TUMexchange**

- **January**
  - **15.01.2024, 2 pm**: Application deadline **TUM SOMex**

- **February**
  - Selection of exchange students - **TUM SOMex (incl. ERASMUS+)**

- **February / March**
  - Clearing procedure - **TUM SOMex (incl. ERASMUS+)**

- **From March**
  - **Nomination** of the selected exchange students at the partner institutions
    (by TUM MGT International Office or the TUM Global & Alumni Office)
Other ways to go abroad

Programs

International Exchange Programs

Going abroad

Overview

Incoming exchange students

Freemover

INTERNATIONAL EXCHANGE PROGRAMS

Website: https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/other-ways-to-go-abroad
Freemover

If you are not participating in a program organized by TUM, such as "TUM Study Abroad" or "TUMexchange" for your study abroad, you will be classified as a "freemover". This means you cannot enter your study abroad experience as part of your study at TUM and will have to cover tuition fees. Useful information for Freemovers can be found here.

Please check your intended university at the [Anabin Database] to ensure that courses abroad can be recognized at TUM School of Management. Courses from universities with an "H+" status are eligible for recognition. If your intended university has a different status, please contact the International Office via studyabroad@tum.de.

For further details concerning credit transfer, please have a look at "How to get possible transfer credits at the source". For any other questions, feel free to contact the International Office of TUM School of Management.

For the registration of your freemover stay abroad in the Diploma Supplement, please follow these steps:

- Self-organised study abroad
- Tuition fees need to be paid
- Not all universities accept freemover students
- Check [anabin database]
  - Only courses from universities with an **H+ status** are eligible for academic recognition

Website: [https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/other-ways-to-go-abroad](https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/other-ways-to-go-abroad)
Summer & Winter Schools

**Duration?** About **1-3 week long** courses worldwide (mostly fee-based)

**What?** Usually, seminars and lectures, combined with trips and cultural and social events

**Academic Recognition?** ECTS-transfer might be possible, please contact outgoing@mgt.tum.de

**More information:**
- Summer/Winter Schools at partner universities of TUM → see website
- Summer Schools in Europe → click here
- Check the Websites of the universities of your choice and read about their summer/winter schools
- Usually independent application.
  For few universities nomination via TUM MGT International Office:

  Application deadline for Winter School at Audencia Business School extended until **29 October 2023**

Contact: **Anna-Lena KÖTTIG**
outgoing@mgt.tum.de

Website: [https://www.mgt.tum.de/summer-and-winter-schools](https://www.mgt.tum.de/summer-and-winter-schools)
ATHENS Program

- Advanced Technology Higher Education Network Socrates
  - Program Network of 24 European technical academic institutions
  - One-week courses in the fields of engineering, natural sciences, informatics and mathematics; Twice a year (March and November)
  - Blended program possible (incl. ERAMUS+ funding)
  - Application via TUM Global and Alumni Office

Application Deadlines:
- November session: application deadline end of September
- March session: application deadline until end of January.

Academic Recognition? Recognition as elective might be possible, please contact outgoing@mgt.tum.de

More information:
Website: https://www.international.tum.de/global/athens/
EuroTeQ Engineering University

- Students can take virtual courses at EuroTeQ partner universities while regularly studying at TUM
- Max. 3 courses per student can be taken per term
- Application and Nomination via TUM Global and Alumni Office

Application Deadline:
- For winter term 23/24: August 1, 2023 (12 noon)
- For summer term 24: October 20, 2023 to November 24, 2023

Academic Recognition? Recognition might be possible, please contact outgoing@mgt.tum.de

More information:
Website: https://www.international.tum.de/global/euroteq-kurskatalog/
Internships

- Students have to find an internship by themselves
- Some offers can be found on our website

Website: [https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/other-virtual-ways-to-go-abroad](https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/other-virtual-ways-to-go-abroad)

ERASMUS+ study mobility internship (SMP)
Prerequisite: Specialized relationship between study at TUM and the internship

- Free choice of internships within (and beyond) Europe and outside Germany (self-organized)
- Combination with ERASMUS+ study grant (SMS) possible
- Duration of funding: min. 60 days, max. 360 days;
- Online application at TUM GAO min. 4 weeks before the beginning of the internship.

Contact: Paola Passadore paola.passadore@tum.de Website: [https://www.international.tum.de/en/global/erasmusinternships/](https://www.international.tum.de/en/global/erasmusinternships/)
Important sources of information

International Office of the TUM School of Management:
https://www.mgt.tum.de/programs/international-exchange-programs-going-abroad/your-tum-somex

TUM Global & Alumni Office
http://www.international.tum.de

TUM Language Center:
http://www.sprachenzentrum.tum.de/

DAAD (Deutscher Akademischer Austauschdienst):
www.daad.de

Study worldwide:
www.studieren-weltweit.de
Questions? 😊
Enjoy planning your stay abroad!