TUM SOMex and other possibilities to go abroad

International Office
TUM School of Management
Agenda 🌍

- TUM MGT International Office
  - Who we are and how to contact us
- Possibilities to go abroad
  - Semester Exchange Programs
  - Joint International Programs
  - Self-organized and short-term possibilities

Time for questions
TUM School of Management – International Office

Ute HELFERS
Team Lead International Office
(Partner Universities, Recognition of courses from abroad)

Anke DAUTEL
Program Coordinator – Student Exchange Program:
Outgoings ERASMUS (FI, IS, NO, SE),
IO Contact Person in Heilbronn

Gabriella LOPARCO
Program Coordinator – Student Exchange Programs:
Outgoings ERASMUS: (except FI, IS, NO, SE),
Freemovers in ERASMUS countries, Internships

Anna-Lena KÖTTIG
Program Coordinator – Student Exchange Programs:
non-ERASMUS: Outgoings
Freemovers in non-ERASMUS countries, Summer/Winter Schools, EuroTeQ, ATHENS

Zuzana ZECHOVSKA
Program Coordinator – Student Exchange Programs
(Incoming), Buddy Program

Miriam MAHLER
Program Coordinator – Student Exchange Programs
(Joint International Programs, EEP)

Josephina BUHR
Program Coordinator – Student Exchange Programs
(Joint International Programs, QTEM, DTU 1:1, DD HEC, STEP)

Student Assistants:
Jennifer HOCK
Gleb MOROZOV
Liam BERGER
Counseling

Munich:
TUM MGT International Office
Student visiting hours:
– in person: Wednesday 9:30 am - 12:00 noon
– via videocall/phone: by appointment
✉️: outgoing@mgt.tum.de
https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/your-tum-somex
Location: At the corner of Luisenstrasse/Theresienstrasse, 3rd floor, room 3550

TUM Global & Alumni Office
✉️: globaloffice@tum.de
www.international.tum.de
Location: Thiersch Building, 1st floor

Heilbronn
TUM MGT International Office
Student visiting hours:
– via videocall/phone: Monday 8:15 – 9:15 am
   Thursday 9:00 am – 11:00 am
✉️: outgoing@mgt.tum.de
https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/your-tum-somex
Location: Bildungscampus 2, D.2.05, 74076 Heilbronn
**Semester abroad – Why should you do an exchange semester?**

<table>
<thead>
<tr>
<th>Benefits</th>
<th>Details</th>
</tr>
</thead>
<tbody>
<tr>
<td>Study at another university with a different educational approach</td>
<td>Improve and foster your language skills</td>
</tr>
<tr>
<td>Experience different cultures</td>
<td>Extend your personal networks</td>
</tr>
<tr>
<td>Learn more about your personality and become more self-confident</td>
<td>Gain intercultural competencies</td>
</tr>
</tbody>
</table>

*Quelle: Wissenschaftszentrale e.V.*
Possibilites to go abroad

• Semester Exchange Programs
  o TUM SOMex (Int. Office TUM MGT)
  o TUMexchange (TUM Global & Alumni Office)

• Joint International Programs

• Self-organized and short-term possibilities
  o Freemover stay
  o Summer & Winter Schools
  o ATHENS
  o EuroTeQ (virtual)
  o Internships
General benefits of bilateral exchange programs

- **Remission of tuition fees** (except some universities in the USA)
- **Support for organization and preparation** by the International Office of the TUM MGT and/or TUM Global & Alumni Office
- Specialized and social **support** by the host university
- Possible **recognition of courses** completed abroad
- **Entry in Diploma Supplement**
Exchange programs

Cooperation with approx. 235 foreign universities in approx. 50 countries worldwide

Two different exchange programs

- **TUM SOMex (incl. ERASMUS)**
  - Only for students of TUM School of Management
  
  **Homepage:** [https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/your-tum-somex](https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/your-tum-somex)

- **TUMexchange**
  - For all TUM students
  
  **Homepage:** [https://www.international.tum.de/en/global/go-international/study/study-stays-worldwide-with-tumexchange/](https://www.international.tum.de/en/global/go-international/study/study-stays-worldwide-with-tumexchange/)
Partner Universities

ACADEMIC PARTNERS

- TUM SOMex
  TUM School of Management
  students only

- TUMexchange
  all TUM students
# TUMexchange and TUM SOMex – Overview

<table>
<thead>
<tr>
<th>Contact regarding your exchange semester</th>
<th>TUM Global &amp; Alumni Office (TUM GAO)</th>
<th>TUM School of Management International Office (TUM MGT IO)</th>
</tr>
</thead>
<tbody>
<tr>
<td>ERASMUS Countries (scholarship possible)</td>
<td></td>
<td>X</td>
</tr>
<tr>
<td>Non-ERASMUS Countries</td>
<td>X</td>
<td>X</td>
</tr>
</tbody>
</table>
Number of Exchange Students

in sum for TUM SOMex and TUMexchange from 2006/07 until 2023/24

incoming  outgoing

Number of nominations

* Number of nominations
Demand according to programs

for the academic year 2023/24

- TUMexchange: 274 applications, 110 nominations
- TUM SOMex (incl. ERASMUS): 501 applications, 426 nominations, 520 exchange places
TUMexchange

- Exchange outside of Europe + UK for all TUM students
- Application and Organization via TUM Global and Alumni Office
- Academic Recognition/Transfer of Credits via TUM MGT International Office

Please note: Once a TUMexchange place has been accepted, an application via TUMSOMex can no longer be considered.

Info Sessions:
- Stipendien und Auslandsprogramme: Mon, June 26, 2023 (GER)
- Exchange Programs % Scholarships: Tue, June 27, 2023 (ENG)

Application deadline TUMexchange: tba
(presumably late October/early November)

Learn more on the homepage: https://www.international.tum.de/en/global/go-international/study/study-stays-worldwide-with-tumexchange/
TUM SOMex – Studying within and beyond Europe

- Only for TUM MGT students
- Exchange via TUM MGT International Office
- Approx. 35 countries
- Approx. 130 partner universities within and beyond Europe

Within Europe (ERASMUS+): EU-member states and Turkey, Iceland, Norway, Switzerland

Beyond Europe (through direct bilateral agreements):
Australia, Brazil, Canada, Chile, China, India, Japan, Morocco, Peru, Singapore, South Korea, Thailand, UK and Uruguay

Application deadline TUM SOMex: January 15, 2024 at 2 pm (14 Uhr)
Your contacts for TUM SOMex (incl. ERASMUS)

Gabriella LOPARCO  
Program Coordinator –  
Student Exchange Programs:  
Outgoings ERASMUS: (except FI, IS, NO, SE),  
Freemovers in ERASMUS countries,  
Internships

Anke DAUTEL  
Program Coordinator –  
Student Exchange Program:  
Outgoings ERASMUS (FI, IS, NO, SE),  
IO Contact Person in Heilbronn

Anna-Lena KÖTTIG  
Program Coordinator –  
Student Exchange Programs:  
non-ERASMUS: Outgoings  
Freemovers in non-ERASMUS countries,  
Summer/Winter Schools, EuroTeQ, ATHENS

Find all contact information on our homepage! 📞✉️

Homepage:  
https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/your-tum-somex
Planning your semester abroad via TUM SOMex

Preparing your application: We recommend to start your preparation about two years in advance.

| Step 1: Improve your language skills (Apr - Dec) |
| Step 2: Scholarships (Apr - Dec) |
| Step 3: Show engagement (July) |
| Step 4: Decision-making support (Apr – mid Jan) |
| Step 5: Hand in your application (approx. mid Dec) |
| Step 6: The assessment (early Jan - early Feb) |
| Step 7: Applying again (Feb) |

Homepage: [https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/your-tum-somex](https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/your-tum-somex)
Planning your semester abroad

Recommended semester:
- **Bachelor**: 5\textsuperscript{th} and/or 6\textsuperscript{th} semester (also possible 7\textsuperscript{th} or 8\textsuperscript{th})
- **Master**: 3\textsuperscript{rd} and/or 4\textsuperscript{th} semester (also possible 5\textsuperscript{th} or 6\textsuperscript{th})
- **Consecutive Master MMT**: 1\textsuperscript{st} and/or 2\textsuperscript{nd} semester

Please note, you can participate in the TUM SOMex Program only **once per educational cycle** (bachelor: cycle 1, master: cycle 2).

Duration of stay: usually one semester or one year

**Attention:**
Possibly differing semester periods abroad!
Improve your language skills and receive your language certificate

Preparing your application: We recommend to start your preparation about two years in advance.

1. Step 1: Improve your language skills (Apr - Dec)
2. Step 2: Scholarships (Apr - Dec)
3. Step 3: Show engagement (July)
4. Step 4: Decision-making support (Apr – mid Jan)
5. Step 5: Hand in your application (approx. mid Dec)
6. Step 6: The assessment (early Jan - early Feb)
7. Step 7: Applying again (Feb)

Homepage: https://www.mgt.tum.de/programs/international-exchange-programs-going-abroad/your-tum-somex
### Overview TUM SOMex (incl. ERASMUS+)

<table>
<thead>
<tr>
<th>Destination</th>
<th>Partner Institutions</th>
<th>Language</th>
<th>Remarks</th>
<th>1st Period Abroad</th>
<th>2nd Period Abroad</th>
<th>Max. Duration of Stay</th>
<th>Further Information</th>
<th>Comments</th>
</tr>
</thead>
<tbody>
<tr>
<td>EU NON-EU</td>
<td>Belgium, Brussels</td>
<td>Université Libre de Bruxelles (ULB) Savoie Business School, Economics &amp; Management</td>
<td>English</td>
<td>-</td>
<td>-</td>
<td>1-semester</td>
<td>East Sheet</td>
<td>Recognition of 24 ECTS (compulsory) 60 ECTS with 18 ECTS in the beginning of exchange (5th semester)</td>
</tr>
<tr>
<td>EU NON-EU</td>
<td>Belgium, Gent</td>
<td>Ghent University, Faculty of Economics and Business</td>
<td>English</td>
<td>-</td>
<td>-</td>
<td>mid Sept. - Feb.</td>
<td>East Sheet</td>
<td>English only from faculty</td>
</tr>
<tr>
<td>EU NON-EU</td>
<td>Belgium, Gent</td>
<td>Ghent University, Faculty of Engineering and Architecture</td>
<td>English</td>
<td>-</td>
<td>-</td>
<td>mid Sept. - early Jan.</td>
<td>East Sheet</td>
<td>6 So. (can do economics in English) Students cannot choose to learn French, but they can take courses in English with 10 ECTS each semester. Students can choose to do a double degree (60 ECTS) with 10 ECTS in English.</td>
</tr>
<tr>
<td>EU NON-EU</td>
<td>Belgium, Leuven</td>
<td>KU Leuven, Faculty of Economics and Business</td>
<td>English</td>
<td>-</td>
<td>-</td>
<td>mid-Sept. - Jan.</td>
<td>East Sheet</td>
<td>5 So. (can do economics in English) Students cannot choose to learn French, but they can take courses in English with 10 ECTS each semester. Students can choose to do a double degree (60 ECTS) with 10 ECTS in English.</td>
</tr>
<tr>
<td>EU NON-EU</td>
<td>Brazil, São Paulo</td>
<td>University of São Paulo, Faculty of Economics</td>
<td>English</td>
<td>-</td>
<td>-</td>
<td>mid-Sept. - Jan.</td>
<td>East Sheet</td>
<td>5 So. (can do economics in English) Students cannot choose to learn French, but they can take courses in English with 10 ECTS each semester. Students can choose to do a double degree (60 ECTS) with 10 ECTS in English.</td>
</tr>
<tr>
<td>EU NON-EU</td>
<td>China, Beijing</td>
<td>Beijing Institute of Technology, School of Management and Economics</td>
<td>English</td>
<td>-</td>
<td>-</td>
<td>mid-Sept. - Jan.</td>
<td>East Sheet</td>
<td>5 So. (can do economics in English) Students cannot choose to learn French, but they can take courses in English with 10 ECTS each semester. Students can choose to do a double degree (60 ECTS) with 10 ECTS in English.</td>
</tr>
<tr>
<td>EU NON-EU</td>
<td>China, Beijing</td>
<td>Peking University, School of Management</td>
<td>Chinese</td>
<td>-</td>
<td>-</td>
<td>mid-Sept. - Jan.</td>
<td>East Sheet</td>
<td>5 So. (can do economics in English) Students cannot choose to learn French, but they can take courses in English with 10 ECTS each semester. Students can choose to do a double degree (60 ECTS) with 10 ECTS in English.</td>
</tr>
<tr>
<td>EU NON-EU</td>
<td>China, Hangzhou</td>
<td>Zhejiang University, School of Management</td>
<td>Chinese</td>
<td>-</td>
<td>-</td>
<td>mid-Sept. - Jan.</td>
<td>East Sheet</td>
<td>5 So. (can do economics in English) Students cannot choose to learn French, but they can take courses in English with 10 ECTS each semester. Students can choose to do a double degree (60 ECTS) with 10 ECTS in English.</td>
</tr>
<tr>
<td>EU NON-EU</td>
<td>China, Hong Kong</td>
<td>The School of Business, Hong Kong Baptist University</td>
<td>Chinese</td>
<td>-</td>
<td>-</td>
<td>mid-Sept. - Jan.</td>
<td>East Sheet</td>
<td>5 So. (can do economics in English) Students cannot choose to learn French, but they can take courses in English with 10 ECTS each semester. Students can choose to do a double degree (60 ECTS) with 10 ECTS in English.</td>
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Homepage: [https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/your-tum-somex](https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/your-tum-somex)
Overview TUM SOMex (incl. ERASMUS+)

Language requirements

<table>
<thead>
<tr>
<th>University</th>
<th>1st language requirement</th>
<th>2nd language requirement</th>
<th>remarks</th>
</tr>
</thead>
<tbody>
<tr>
<td>Université libre de Bruxelles (ULB) Solvay Brussels School of Economics &amp; Management</td>
<td>English B2</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>The University of Escola de Administração de Empresas de São Paulo da Fundação Getulio Vargas (FGV-EAESP)</td>
<td>English B2</td>
<td>and confirmation of basic knowledge Portuguese</td>
<td>-</td>
</tr>
<tr>
<td>Hong Kong Baptist University (HKBU) The School of Business</td>
<td>TOEFL/IELTS</td>
<td>-</td>
<td>TOEFL 550 (paper-based)/79 (internet-based) or IELTS 6.0 or above</td>
</tr>
<tr>
<td>Audencia Business School</td>
<td>French B1 OR English B2</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Eindhoven University of Technology Department of Industrial Engineering &amp; Innovation Sciences</td>
<td>English C1</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Universidad de Valencia (UV) Facultat d'Economia</td>
<td>Spanish B1</td>
<td>-</td>
<td>-</td>
</tr>
</tbody>
</table>

→ both language requirements have to be fulfilled by the time of application!
## TUM SOMex Language Requirements

<table>
<thead>
<tr>
<th>TUM SOMex Language Requirements</th>
<th>as of November 2022</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Up to 18 Month</td>
</tr>
<tr>
<td>English B2</td>
<td>Valid</td>
</tr>
<tr>
<td>TOEFL</td>
<td>Valid</td>
</tr>
<tr>
<td>IELTS</td>
<td>Valid</td>
</tr>
<tr>
<td>DAAD or other official certificates using DECPRI</td>
<td>Valid</td>
</tr>
<tr>
<td>Passed language course at the TUM language center</td>
<td>Valid</td>
</tr>
<tr>
<td>Passed language course at an announced institution (e.g., Virtuelle Hochschule Bayern (vhi), Goethe Institut, Volkshochschule (VHS) etc.)</td>
<td>Valid</td>
</tr>
<tr>
<td>German Abitur: as proof of language proficiency in languages other than English</td>
<td>Valid (10 months after language class has been taken)</td>
</tr>
<tr>
<td>German Abitur: as proof of language proficiency in German</td>
<td>Valid as G1</td>
</tr>
<tr>
<td>Higher education entrance diploma or bachelor degree conducted entirely in the respective language</td>
<td>Valid as G1</td>
</tr>
<tr>
<td>German Abitur: as proof of basic knowledge</td>
<td>Valid</td>
</tr>
<tr>
<td>Participation in current language course at the TUM language center as proof of basic knowledge</td>
<td>Valid</td>
</tr>
<tr>
<td>Online language course offered by a university that has a quota status in English (e.g., via self or courses)</td>
<td>Valid as basic knowledge</td>
</tr>
<tr>
<td>OLS language test A1 in the ERASMUS way abroad</td>
<td>Valid as basic knowledge</td>
</tr>
<tr>
<td>Language course via app (e.g., Duolingo, Babbel etc.)</td>
<td>Not valid</td>
</tr>
</tbody>
</table>

**Homepage:** [https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/your-tum-somex](https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/your-tum-somex)
# TUM SOMex Language Requirements

## Examples

for proof of language proficiency (specific level)

<table>
<thead>
<tr>
<th></th>
<th>Up to 18 Month</th>
<th>Between 18 Month and 24 Month</th>
<th>Older than 24 Month</th>
</tr>
</thead>
<tbody>
<tr>
<td>English B2</td>
<td>Higher education entrance diploma with proof of English B2 and a “satisfactory” grade (e.g. German Abitur: score of at least 7 points), is sufficient for this application, but students have to make sure themselves to meet the host university's application requirements.</td>
<td>Valid for TUM SOMex application, but you have to make sure yourself to have a valid certificate for the application at the host university!</td>
<td>Not valid</td>
</tr>
<tr>
<td>DAAD/ other official certificates using CEF</td>
<td>Valid</td>
<td></td>
<td>Not valid</td>
</tr>
</tbody>
</table>

for basic knowledge

| Participation in current language course at the TUM language center as proof of basic knowledge | Valid, regular participation has to be confirmed by language teacher. Please use the form "Proof of basic knowledge: Confirmation Language Course Attendance". You can find it in the [download section](#). |
Offers of the TUM Language Center

18 European and non-European languages
Free and open to TUM students
Registration via TUMonline
Language certificates (e.g. DAAD)

Visit the homepage and register now!

On-site DAAD testing at the main Munich campus

- **DAAD tests in English and French** are offered regularly on-site.

- For DAAD test in other languages, please contact the respective head or coordinator of area: Staff of TUM Language Center.

Registration for English DAAD Testing at TUM

**REMEMBER:** You may not need a DAAD test certificate at all! The exchange programs typically accept a range of proofs of proficiency; please check these out before asking for a test place.

**NEW REGISTRATION THROUGH MOODLE:**
In order to target our resources (space, IT and people) we have developed a Moodle questionnaire to assess applicants’ need for a test place.

You can apply for a place to take the test for English DAAD certification [here](https://www.sprachenzentrum.tum.de/en/languages/englisch/english-daad-testing/).

Testing will resume in September, but register your interest in taking the test NOW!

Homepage: [https://www.sprachenzentrum.tum.de/en/languages/englisch/english-daad-testing/](https://www.sprachenzentrum.tum.de/en/languages/englisch/english-daad-testing/)
Scholarships

Preparing your application: We recommend to start your preparation about two years in advance.

Step 1: Improve your language skills (Apr - Dec)

Step 2: Scholarships (Apr - Dec)

Step 3: Show engagement (July)

Step 4: Decision-making support (Apr – mid Jan)

Step 5: Hand in your application (approx. mid Dec)

Step 6: The assessment (early Jan - early Feb)

Step 7: Applying again (Feb)

Homepage: https://www.mgt.tum.de/programs/international-exchange-programs-going-abroad/your-tum-somex
Students visiting one of our European partner institutions may receive a scholarship under ERASMUS +

Erasmus+ is the program for education, youth and sports of the European Union. For further information, please visit the website of the European Commission.

- Mobility grant because of additional charges abroad (dependent on destination)
- TUM students can receive the ERASMUS+ grant regardless of their nationality!
- Funding period of a total max. 240 days each study phase (Bachelor, Master, Doctoral) (SMS) and / or internship (SMP)
- Minimum stay: 60 day for studying (SMS), 60 days for an internship (SMP)

Moreover, all students might have the possibility to apply for other scholarships themselves.
Study abroad within Europe with Erasmus+

Would you like to get to know your European neighbors and expand your professional, linguistic and intercultural skills? With the Erasmus+ program, the TUM enables about 1,000 students per year to spend an unforgettable stay abroad in 32 European countries. Take advantage of the benefits of Erasmus+ and gain valuable study experience abroad.

Homepage: https://www.international.tum.de/en/global going-abroad/study/

ERASMUS grant

Sarah Debons
Erasmus+ Study abroad

Natascha Kaiser
Erasmus+ Study abroad

Germana Maroccia
Erasmus+ Study abroad ATHENS

Dalma Alagha
Erasmus+ Internships
Financing possibilities

Contact person for scholarships at the TUM Global & Alumni Office: Angelika Weindel

Homepage: https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/useful-links

Scholarship and grants for stays abroad

The TUM Global & Alumni Office (TUM G&A) offers numerous scholarship programs, which enable study visits and stays abroad within Europe and worldwide. Here you can find information about TUM scholarships and funding opportunities through external providers.

Homepage: https://www.international.tum.de/stipendien
Preparing your application: We recommend to start your preparation about two years in advance.

Step 1: Improve your language skills (Apr - Dec)
Step 2: Scholarships (Apr - Dec)
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Homepage: [https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/your-tum-somex](https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/your-tum-somex)
Munich: Engagement for incoming exchange students

Option 1: Buddy Program

- 1:1 support for incoming students – from student to student
- Support in:
  - Apartment hunting and organizational questions
  - Relevant lectures at the faculty / TUM
  - Exam registration
  - Student life at TUM

➡️ Buddies in the upcoming winter term 2023/24: Please upload a pdf document stating that you are currently participating in the TUM School of Management Buddy Program.

➡️ Former buddies: Please upload your participation certificate.

Homepage: https://www.mgt.tum.de/campuses/munich/shaping-the-new-campus-life
Option 2: Accommodation offer

- You can sublet an apartment or room during your own stay abroad to an incoming student of the TUM School of Management in accordance to TUM semester periods

- Conditions of Participation and Accommodation offer must be handed in together with the application and are binding (minimum duration of the sublease)!

- Advantage for TUM students: short and fast application, no additional organizational effort (International Office will be the contact person)

Homepage: https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/your-tum-somex
Heilbronn/Straubing: Engagement for incoming exchange students/freshers or other engagement within the Buddy program

- 1:1 support for incoming students/freshers – from student to student
- Support in:
  - Apartment hunting and organizational questions
  - Relevant lectures at the faculty / TUM
  - Exam registration

⇒ Buddies in the winter term 2023/24: Please upload a pdf document stating that you are currently participating in the TUM School of Management Buddy Program.
⇒ Former buddies: Please upload your participation certificate.
⇒ Students who do not have the opportunity to participate in the Buddy Program, please contact Adelheid Schäfer-Terino: buddy_hn@mgt.tum.de (Heilbronn) / Olivia Chia-Leeson: olivia.chia-leeson@tum.de (Straubing) for other engagement within the Buddy Program

Homepage: https://www.mgt.tum.de/campuses/heilbronn/buddy-program
Decision-making support

Preparation your application: We recommend to start your preparation about two years in advance.

<table>
<thead>
<tr>
<th>Step</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Step 1</td>
<td>Improve your language skills (Apr - Dec)</td>
</tr>
<tr>
<td>Step 2</td>
<td>Scholarships (Apr - Dec)</td>
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<tr>
<td>Step 3</td>
<td>Show engagement (July)</td>
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<td>Step 4</td>
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<td>Step 7</td>
<td>Applying again (Feb)</td>
</tr>
</tbody>
</table>

Homepage: [https://www.mgt.tum.de/programs/international-exchange-programs-going-abroad/your-tum-somex](https://www.mgt.tum.de/programs/international-exchange-programs-going-abroad/your-tum-somex)
Decision-making support

- **Research** concerning partner universities and read reports (TUM MGT Download Center and MoveOn database)

  [Image of report]

  **Homepage**: [https://www.mgt.tum.de/download-center](https://www.mgt.tum.de/download-center)

- **Overview of TUM MGT Partner Universities**

  [Image of university list]

  **Homepage**: [https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/your-tum-somex](https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/your-tum-somex)

- **Statistics** from the previous selection procedures

  [Image of statistics]

  **Homepage**: [https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/your-tum-somex](https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/your-tum-somex)
# Overview TUM SOMex (incl. ERASMUS+)

As of 30 Sep 2023

This list is going to be updated regularly. Therefore, please make sure to always check/download the latest version for possible changes.

<table>
<thead>
<tr>
<th>University</th>
<th>Country</th>
<th>City</th>
<th>Partner Institution</th>
<th>Language</th>
<th>Remarks</th>
<th>Start Period Abroad</th>
<th>End Period Abroad</th>
<th>Further Information Link</th>
</tr>
</thead>
<tbody>
<tr>
<td>EU (Erasmus) Belgium Brussels Université Libre de Bruxelles</td>
<td>EU</td>
<td>Brussels</td>
<td>Université Libre de Bruxelles</td>
<td>French</td>
<td>-</td>
<td>early Sept. - late January</td>
<td>late January - late June</td>
<td><a href="https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/your-tum-somex">Course Sheet</a></td>
</tr>
<tr>
<td>EU (Erasmus) Belgium Ghent Ghent University</td>
<td>EU</td>
<td>Ghent</td>
<td>Ghent University</td>
<td>English</td>
<td>-</td>
<td>mid Sept. - early February</td>
<td>mid Feb. - late June</td>
<td><a href="https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/your-tum-somex">Course Sheet</a></td>
</tr>
<tr>
<td>EU (Erasmus) Belgium Gent Ghent University</td>
<td>EU</td>
<td>Gent</td>
<td>Ghent University</td>
<td>English</td>
<td>-</td>
<td>mid Sept. - early February</td>
<td>mid Feb. - late June</td>
<td><a href="https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/your-tum-somex">Course Sheet</a></td>
</tr>
<tr>
<td>Non-EU Brazil São Paulo São Paulo State University</td>
<td>Non-EU</td>
<td>Brazil</td>
<td>São Paulo State University</td>
<td>English</td>
<td>-</td>
<td>August - December</td>
<td>January - July</td>
<td><a href="https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/your-tum-somex">Course Sheet</a></td>
</tr>
<tr>
<td>Non-EU China Beijing Beijing University of Technology</td>
<td>China</td>
<td>China</td>
<td>Beijing University of Technology</td>
<td>Chinese</td>
<td>-</td>
<td>September - January</td>
<td>February - July</td>
<td><a href="https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/your-tum-somex">Course Sheet</a></td>
</tr>
<tr>
<td>Non-EU Hong Kong Hong Kong Baptist University</td>
<td>China</td>
<td>Hong Kong</td>
<td>Hong Kong Baptist University</td>
<td>English</td>
<td>-</td>
<td>July - August</td>
<td>late August - late Jan</td>
<td><a href="https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/your-tum-somex">Course Sheet</a></td>
</tr>
</tbody>
</table>

Homepage: [https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/your-tum-somex](https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/your-tum-somex)
Overview TUM SOMex (incl. ERASMUS+)

Study program at host university

<table>
<thead>
<tr>
<th>University</th>
<th>Business related School (BS) / Technology related School (TS)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Université libre de Bruxelles (ULB)</td>
<td>BS</td>
</tr>
<tr>
<td>Solvay Brussels School of Economics &amp; Management</td>
<td>BS</td>
</tr>
<tr>
<td>The University of Escola de Administração de Empresas de São Paulo da Fundação Getulio Vargas (FGV-EAESP)</td>
<td>BS</td>
</tr>
<tr>
<td>Technical University of Denmark</td>
<td>TS</td>
</tr>
<tr>
<td>DTU Management Engineering</td>
<td>TS</td>
</tr>
<tr>
<td>Delft University of Technology</td>
<td>TS</td>
</tr>
<tr>
<td>Faculty of Technology, Policy and Management (TPM)</td>
<td>TS</td>
</tr>
<tr>
<td>Eindhoven University of Technology</td>
<td>TS</td>
</tr>
<tr>
<td>Department of Industrial Engineering &amp; Innovation Sciences</td>
<td>TS</td>
</tr>
</tbody>
</table>
### Overview TUM SOMex (incl. ERASMUS+)

**Study level and number of places**

<table>
<thead>
<tr>
<th>University</th>
<th>Study Level</th>
<th>Student Places</th>
</tr>
</thead>
<tbody>
<tr>
<td>Université libre de Bruxelles (ULB) Solvay Brussels School of Economics &amp; Management</td>
<td>M.Sc.</td>
<td>4</td>
</tr>
<tr>
<td>The University of Escola de Administração de Empresas de São Paulo da Fundação Getulio Vargas (FGV-EAESP)</td>
<td>B.Sc. / M.Sc.</td>
<td>4</td>
</tr>
<tr>
<td>Technical University of Denmark DTU Management Engineering</td>
<td>B.Sc. / M.Sc.</td>
<td>10+10</td>
</tr>
<tr>
<td>Delft University of Technology Faculty of Technology, Policy and Management (TPM)</td>
<td>B.Sc. / M.Sc.</td>
<td>8</td>
</tr>
<tr>
<td>Eindhoven University of Technology Department of Industrial Engineering &amp; Innovation Sciences</td>
<td>M.Sc.</td>
<td>4+4</td>
</tr>
</tbody>
</table>
## Overview TUM SOMex (incl. ERASMUS+)

### Exchange duration

<table>
<thead>
<tr>
<th>University</th>
<th>1st period abroad</th>
<th>2nd period abroad</th>
<th>Max. duration of stay</th>
</tr>
</thead>
<tbody>
<tr>
<td>KU Leuven Faculty of Economics and Business</td>
<td>Sep. - January</td>
<td>February - June</td>
<td>1 semester</td>
</tr>
<tr>
<td>University of Manitoba Asper School of Business</td>
<td>Sept. - Dec.</td>
<td>January - April</td>
<td>1 semester</td>
</tr>
<tr>
<td>Beijing Institute of Technology</td>
<td>September - January</td>
<td>February - June</td>
<td>2 semesters</td>
</tr>
</tbody>
</table>
Overview TUM SOMex (incl. ERASMUS+)  

Further remarks

<table>
<thead>
<tr>
<th>University</th>
<th>further information</th>
<th>comments</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ghent University</td>
<td>Fact Sheet</td>
<td>Minimum workload of 24 ECTS is obligatory. B.Sc. only with 120 ECTS at the beginning of exchange (5th semester)</td>
</tr>
<tr>
<td>KU Leuven</td>
<td>Fact Sheet</td>
<td>B.Sc. only some courses in English; Students can decide to live in Leuven, but follow classes in Brussels and vice versa. However, students cannot combine courses from different campuses. They need to select one campus for classes due to practical reasons. The course offer differs per campus.</td>
</tr>
<tr>
<td>University of Manitoba</td>
<td>Fact Sheet</td>
<td></td>
</tr>
<tr>
<td>Asper School of Business</td>
<td>Fact Sheet</td>
<td></td>
</tr>
<tr>
<td>Beijing Institute of Technology</td>
<td>Fact Sheet</td>
<td></td>
</tr>
<tr>
<td>School of Management and Economics (BIT-SME)</td>
<td>Fact Sheet</td>
<td>students who don't have a Spanish level of B1 are only allowed to attend English taught courses</td>
</tr>
<tr>
<td>Ramon Llull University</td>
<td>Fact Sheet</td>
<td>Only Cugat campus!</td>
</tr>
<tr>
<td>ESADE Business School</td>
<td>Fact Sheet</td>
<td>Minimum workload of 27 ECTS per semester.</td>
</tr>
</tbody>
</table>

→ subject to change!
### Nomination Rate Selection Procedure TUM SOMex (incl. ERASMUS)

*Explanatory note: General speaking: The higher the percentage, the more likely it was in the indicated academic year to receive an exchange place at this university. Example: Queensland University: In 2020/21 40% of the students who selected this university as their first preference, received an exchange place at that university.*

**as of: June 2023**

<table>
<thead>
<tr>
<th>Universities</th>
<th>2020/2021</th>
<th>2021/2022</th>
<th>2022/2023</th>
<th>2023/2024</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Number of exchange places</td>
<td>Number of nominations (all preferences)</td>
<td>nomination rate 1st preference (in %)</td>
<td>Number of exchange places</td>
</tr>
<tr>
<td><strong>Australia</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Brisbane</td>
<td>2</td>
<td>2</td>
<td>40%</td>
<td>2</td>
</tr>
<tr>
<td>Hawthorn bei</td>
<td>2</td>
<td>2</td>
<td>14%</td>
<td>2</td>
</tr>
<tr>
<td>Melbourne</td>
<td>2</td>
<td>2</td>
<td>14%</td>
<td>2</td>
</tr>
<tr>
<td><strong>Belgium (ERASMUS)</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Brussels</td>
<td>2</td>
<td>2</td>
<td>100%</td>
<td>4</td>
</tr>
<tr>
<td>Gent</td>
<td>4</td>
<td>4</td>
<td>100%</td>
<td>4</td>
</tr>
<tr>
<td>Gent</td>
<td>2</td>
<td>2</td>
<td>no 1st preference</td>
<td>2</td>
</tr>
<tr>
<td>Leuven</td>
<td>2</td>
<td>2</td>
<td>no 1st preference</td>
<td>4</td>
</tr>
<tr>
<td><strong>Brazil</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Homepage: [https://www.mgt.tum.de/programs/international-exchange-programs-going-abroad/your-tum-somex](https://www.mgt.tum.de/programs/international-exchange-programs-going-abroad/your-tum-somex)
Decision-making support

Factsheet on the **(Advanced) International Experience Module** in the Download section of your study program → D-A-CH countries not accepted!

Homepage: [https://www.mgt.tum.de/download-center](https://www.mgt.tum.de/download-center)

The TUM School of Management International Office is not in charge of the (Advanced) International Experience Module, but the Chair for Family Business Culture and Ownership.
Chances to be nominated

Questions regarding your individual chances to be selected cannot be answered

- No „minimum grade point average“ per partner university
- Chances depend on number of applications per university and how they compare among each other.

Please note: The statistics cannot look into the future, it just shows the nomination rates of previous academic years.
Hand in your application

Preparing your application: We recommend to start your preparation about two years in advance.

- Step 1: Improve your language skills (Apr - Dec)
- Step 2: Scholarships (Apr - Dec)
- Step 3: Show engagement (July)
- Step 4: Decision-making support (Apr – mid Jan)
- Step 5: Hand in your application (approx. mid Dec)
- Step 6: The assessment (early Jan - early Feb)
- Step 7: Applying again (Feb)

Homepage: https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/your-tum-somex
Application procedure TUM SOMex (incl. ERASMUS+)

Hand in your application

- **Online Application** from mid-December until **15.01.2024 at 2:00 pm / 14 Uhr**
- **Max. 3 preferences within TUM SOMex (incl. ERASMUS+) for your study abroad**
- Fully complete the application form on the [TUM School of Management International Office Website](#)
- Required minimum of **24 ECTS per completed semester**.
- Note all the information about each partner university (website step 4 “Overview”) incl. semester dates and comments!
Hand in your application

Documents to be submitted:
- Proof of language proficiency
- Tabular CV (use template!)
- Motivation (use template!)
- If applicable: Proof of engagement for incoming exchange students

Assessment of your application:
- Your grades (65%)
- Motivation (25%)
- Engagement Incoming / Bonus (10%)

The places will be assigned based on the information in the application documents

Homepage:
https://www.mgt.tum.de/programs/international-exchange-programs going-abroad/your-tum-somex

Applications handed in via moveon cannot be accepted!
What we expect

- Be a representative abroad (also academically => workload of at least 15 ECTS abroad)
- Appropriate appearance, commitment and intercultural sensitivity
- Active advertisement of TUM at the partner university (i.e. study abroad fairs)
- Willingness to share your experiences with future outgoing students (International Day, Networking Event)
- Autonomy and self-initiative and flexibility (i.e. earlier arrival date, slighter changes in course selection, etc.)

Keep yourself informed!
In accordance with the school’s mission, vision, and strategy TUM School of Management commits itself to the highest ethical standards of personal and collective behavior. This Code of Conduct is a guideline to ensure a respectful and enjoyable environment at the TUM School of Management.

Committing to values:

- Responsibility
- Sustainability
- Fairness
- Trust
- Honesty

Science
Diversity
Equity

Pledge your support!
One klick to pledge your support via the TUM MGT Portal:

or scan here
Questions? 😊
Joint International Programs and QTEM

Homepage: https://www.mgt.tum.de/programs/international-exchange-programs-going-abroad/joint-international-programs
## Joint International Programs & QTEM – Overview

<table>
<thead>
<tr>
<th>Program</th>
<th>TEM</th>
<th>DTU</th>
<th>HEC</th>
<th>NUS</th>
<th>Texas</th>
</tr>
</thead>
<tbody>
<tr>
<td>BMT/BSMT</td>
<td></td>
<td></td>
<td></td>
<td>X</td>
<td></td>
</tr>
<tr>
<td>MSMT</td>
<td></td>
<td></td>
<td>X</td>
<td>X</td>
<td></td>
</tr>
<tr>
<td>MCS</td>
<td></td>
<td></td>
<td>X</td>
<td>X</td>
<td></td>
</tr>
<tr>
<td>MIM</td>
<td></td>
<td>X</td>
<td></td>
<td>X</td>
<td></td>
</tr>
<tr>
<td>MMT</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td>X</td>
</tr>
</tbody>
</table>

**Application deadline:** presumably December 1, 2023

→ in winter, simultaneous application in with TUM SOMex is possible!
→ If you have accepted a TUM SOMex place, you can’t apply in summer!
Your contact for Joint International Programs

Josephina Buhr
Joint International Programs, QTEM, DTU 1:1, DD HEC, STEP
✉️ jip@mgt.tum.de
✉️ qtem@mgt.tum.de

Miriam Mahler
Joint International Programs, EEP
✉️ jip@mgt.tum.de

Homepage:
https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/joint-international-programs
https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/qtem
<table>
<thead>
<tr>
<th>Month</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>October / November</td>
<td>tba: Application deadline <strong>TUMexchange</strong></td>
</tr>
<tr>
<td>December</td>
<td><strong>01.12.2023: Application deadline JIPs</strong> (to be confirmed)</td>
</tr>
<tr>
<td></td>
<td>Mid-December: Opening <strong>TUM SOMex application tool</strong></td>
</tr>
<tr>
<td></td>
<td>Decision on nomination for <strong>TUMexchange</strong></td>
</tr>
<tr>
<td>January</td>
<td>**15.01.2024: Application deadline <strong>TUM SOMex</strong></td>
</tr>
<tr>
<td>February</td>
<td>Selection of exchange students - <strong>TUM SOMex</strong> (incl. ERASMUS+)</td>
</tr>
<tr>
<td>February / March</td>
<td>Clearing procedure - <strong>TUM SOMex</strong> (incl. ERASMUS+)</td>
</tr>
</tbody>
</table>
| From March          | **Nomination** of the selected exchange students at the partner institutions  
|                     | (by TUM MGT International Office or the TUM Global & Alumni Office)                         |
Other ways to go abroad

Homepage: https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/other-ways-to-go-abroad
Freemover

Self-organised study abroad
- Tuition fees need to be paid
- Not all universities accept freemover students
- Check [anabin database](https://www.mgt.tum.de/programs/international-exchange-programs-going-abroad/other-ways-to-go-abroad)

⇒ Only courses from universities with an **H+ status** are eligible for academic recognition

Homepage: [https://www.mgt.tum.de/programs/international-exchange-programs-going-abroad/other-ways-to-go-abroad](https://www.mgt.tum.de/programs/international-exchange-programs-going-abroad/other-ways-to-go-abroad)
Summer & Winter Schools

**Duration?** About **1-3 week long** courses worldwide (mostly fee-based)

**What?** Usually, seminars and lectures, combined with trips and cultural and social events

**Academic Recognition?** ECTS-transfer might be possible, please contact outgoing@mgt.tum.de

**More information:**
- Summer/Winter Schools at partner universities of TUM → see website
- Summer Schools in Europe → click here
- Check the homepages of the universities of your choice and read about their summer/winter schools
- For few universities nomination via TUM MGT International Office

Contact: **Anna-Lena KÖTTIG**
outgoing@mgt.tum.de

Homepage: [https://www.mgt.tum.de/summer-and-winter-schools](https://www.mgt.tum.de/summer-and-winter-schools)
ATHENS Program

Advanced Technology Higher Education Network Socrates

- Program Network of 24 European technical academic institutions
- One-week courses in the fields of engineering, natural sciences, informatics and mathematics; Twice a year (March and November)
- Blended program possible

Application Deadlines:
- November session: application deadline end of September
- March session: application deadline until end of January.

Academic Recognition? Recognition as elective might be possible, please contact outgoing@mgt.tum.de

More information:
Homepage: https://www.international.tum.de/global/athens/
Students can take virtual courses at EuroTeQ partner universities while regularly studying at TUM

- Max. 3 courses per student can be taken per term
- Application and Nomination via TUM Global and Alumni Office

**Application Deadline:**
- For winter term 23/24: August 1, 2023 (12 noon)

**Academic Recognition?** Recognition might be possible, please contact outgoing@mgt.tum.de

**More information:**
Homepage: https://www.international.tum.de/global/euroteq-kurskatalog/
Internships

- Students have to find an internship by themselves
- Some offers can be found on our website

Homepage: https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/other-virtual-ways-to-go-abroad

ERASMUS+ study mobility internship (SMP)
Prerequisite: Specialized relationship between study at TUM and the internship
- Free choice of internships within (and beyond) Europe and outside Germany (self-organized)
- Combination with ERASMUS+ study grant (SMS) possible
- Duration of funding: min. 60 days, max. 360 days;
- Online application at TUM GAO min. 4 weeks before the beginning of the internship.

Contact: Paola Passadore (paola.passadore@tum.de)

Homepage: https://www.international.tum.de/en/global/erasmusinternships/
Important sources of information

International Office of the TUM School of Management:
https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/your-tum-somex

TUM Global & Alumni
http://www.international.tum.de

Language Center:
http://www.sprachenzentrum.tum.de/

DAAD (Deutscher Akademischer Austauschdienst):
www.daad.de

Study worldwide:
www.studieren-weltweit.de
Questions? 😊
Enjoy planning your stay abroad!