Agenda

1. Overview
2. General Benefits
3. Application Procedure
4. JIPs in Detail
5. Contact
6. Questions
TUM School of Management – International Office

Ute HELFERS
Team Lead International Office
Contact for Partner Universities,
Recognition of courses from abroad

Joint International Programs

Miriam MAHLER
Program Coordinator –
Student Exchange Programs:
Joint International Programs (EEP)

Josephina BUHR
Program Coordinator –
Student Exchange Programs:
Joint International Programs (QTEM, DTU 1:1, DD HEC, STEP)

Incoming

Zuzana ZECHOVSKA
Program Coordinator –
Student Exchange Programs:
Incomings,
Buddy Program

TUM SOMex

Anke DAUTEL
Program Coordinator –
Student Exchange Programs:
Outgoings ERASMUS (FI, IS, NO, SE),
IO Contact Person in Heilbronn

Gabriella LOPARCO
Program Coordinator –
Student Exchange Programs:
Outgoings ERASMUS: (except FI, IS, NO, SE),
Freemovers in ERASMUS countries,
Internships

Anna-Lena KÖTTIG
Program Coordinator –
Student Exchange Programs:
non-ERASMUS: Outgoings
Freemovers in non-ERASMUS countries,
Summer/Winter Schools, EuroTeQ, ATHENS
Joint International Programs - Overview
## Joint International Programs - Overview

<table>
<thead>
<tr>
<th></th>
<th>TEM</th>
<th>DTU</th>
<th>HEC</th>
<th>esade</th>
<th>NUS</th>
<th>TEXAS</th>
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<tbody>
<tr>
<td>BMT/BSMT</td>
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<td>MSMT</td>
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<td>MIM</td>
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<td>MMT</td>
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**Application deadline:** 1<sup>st</sup> December 2023
Joint International Programs – Benefits

**Intensive exchange** for one semester or year of staying abroad

For most programs: **financial support** possible through Erasmus Program

**No tuition fees** at the host university

In some programs: **Support in finding an accommodation** by the host university

**Transfer of credits** in most cases possible

Individual support from International Office TUM School of Management

Strong network of **likeminded students**
### Joint International Programs at TUM SoM – Application Procedure

<table>
<thead>
<tr>
<th>Action</th>
<th>Date/Timetable</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Registration for application via Evasys: Online registration</td>
<td>1st December 2023</td>
</tr>
<tr>
<td>2. Application via e-mail to <a href="mailto:jip@mgt.tum.de">jip@mgt.tum.de</a></td>
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<tr>
<td>Personal interview</td>
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<tr>
<td>Pre-selection based on the submitted documents</td>
<td>before Christmas</td>
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<tr>
<td>Interviews take place</td>
<td>January / beginning of February</td>
</tr>
<tr>
<td>TUM SOMex</td>
<td></td>
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<tr>
<td>Additional application for the exchange program TUM SOMex is possible</td>
<td></td>
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<tr>
<td>In the case of successful nomination for JIP the application for TUM SOMex is automatically annulled</td>
<td></td>
</tr>
</tbody>
</table>
Joint International Programs at TUM School of Management – Application Procedure

Joint International Programs
Application Deadline: 1 December 2023

Application period has started. Apply here!
Application deadline: 1 December 2023

For more information, please check the info flyers of the exchange programs below.
What we expect

• Top academic results
• Autonomy and self-initiative
• Active advertisement of TUM and your program at the partner university
• Be a representative abroad
• Willingness to share your experiences with future outgoing students and incoming students (Info Sessions, Networking Events)
• Appropriate appearance, commitment and intercultural sensitivity
## Joint International Programs in detail

<table>
<thead>
<tr>
<th>Program</th>
<th>Partner institution</th>
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<tbody>
<tr>
<td>Masters Network Quantitative Techniques for Economics &amp; Management</td>
<td>TEM</td>
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<tr>
<td>1:1 Program with DTU</td>
<td>Technical University of Denmark</td>
</tr>
<tr>
<td>Double Degree Program with HEC Paris</td>
<td>HEC</td>
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<tr>
<td>Sustainable Transitions Exchange Program (STEP)</td>
<td>TEXAS</td>
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<tr>
<td>Entrepreneurship Exchange Program (EEP) with ESADE</td>
<td>esade Business School</td>
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<tr>
<td>Entrepreneurship Exchange Program (EEP) with NUS</td>
<td>NUS National University of Singapore</td>
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</tbody>
</table>
Quantitative Techniques for Economics Management
QTEM's DNA

- min. GMAT score 650 or GMAT Focus Edition score 595
- Excellence
- Quantitative Techniques for Economics & Management
- min. 50% ECTS + GBAC
- Quantitative & analytical
- International
- up to 3 different countries
- Professional experience
- min. 2 months
- GBAC
- Digital Teamwork
- Academic Partners

HEC Montréal

Tilburg University

LUSS

FEP

University of Amsterdam

Waseda University

University of Exeter
- Master in Quantitative Techniques for Economics & Management

- Elite network of more than 20 academic partners and 14 corporate partners worldwide

- **Target group**: Master students in MMT with interest in quantitative education

- **Procedure**:
  1. **1st + 2nd semester at TUM**
  2. **3rd and / or 4th semester 1 exchange semester at an academic QTEM partner**, Global Business Analytics Challenge,
  3. **internship of at least 6-8 weeks (240 working hours)**;
  4. **4th/5th semester Master thesis**

- **Study plan**: during the MMT studies min. 45 ECTS in quantitative courses

- **Duration of stay abroad**: maximum 1 year (3rd and 4th semester) in two different countries for study and optional internship abroad

- Successful QTEM Students are earning a certificate of the **QTEM Masters Network together with the “Master of Science” degree** from TUM.
Application deadline:
1st of December 2023

Application Documents:
- GMAT / GRE (min. 650; or GMAT Focus Edition min 595 taken within last 3 years; possible to submit until end of February)
- 5 preferences from QTEM academic partners
- Bachelor Degree
- Abitur / Baccalaureate / A level certificate
- DAAD Language Test English (C1 or higher) or equivalent
- Letter of motivation in English (max. 1½ pages)
- CV
- Matriculation certificate
- Current Transcript of Records

Application Procedure is a two-step process:
1. Preselection according to application documents
2. Interview

https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/qtem
- Academic Calendars (5 preferences)
Corporate and Social Partners

- Cartier
- Santander Universitäten
- Reacfin
- Keyrock
- Amazon
- Deloitte
- ORTEC
- McKinsey & Company
- Q8
- Optiver
- Millennium
- ENGIE
- EY
- Gjensidige
- British Red Cross
- MEDECINS SANS FRONTIERES
Join our QTEM Info Session on 16th November 2023 at 4:15pm

- learn more about the network and the program
- receive tips on how to apply
- get insights of our Alumni Francesco Odorizzi working at Amazon
Target group: Master students in Master in Management & Technology (MMT)
   Master in Management (MIM) with specialization / interest in:
   - Operations & Supply Chain Management or
   - Innovation & Entrepreneurship

Study procedure: first year at TUM, second year incl. Master's Thesis at DTU

Duration of stay abroad: 1 year (3rd and 4th semester) at DTU

Graduation: „Master of Science“ Graduation certificate of TUM incl. logo of DTU

https://www.mgt.tum.de/programs/international-exchange-programs-going-abroad/joint-international-programs

http://www.dtu.dk/english/education/msc/programmes/industrial_engineering_management
Application deadline:  
1st of December 2023

Application Documents:  
- Bachelor Degree  
- Abitur / Baccalaureate / A level certificate  
- DAAD Language Test English (C1 or higher) or equivalent  
- Letter of motivation in English (max. 1½ pages)  
- CV  
- Matriculation certificate

Application Procedure is a two-step process:  
1. Preselection according to application documents  
2. Interview

https://www.mgt.tum.de/programs/international-exchange-programs-going-abroad/joint-international-programs/
DTU – TUM 1:1 M.Sc. Program in Management (MMT)
DTU – TUM 1:1 M.Sc. Program in Management (MIM)

Timeline

Semester 1
- Basics in Management (42 ECTS)
- Economics & Law (12 ECTS)
- Entrepreneurial, Strategic and International Management (6 ECTS)

Semester 2

Semester 3
- Specific courses from DTU Management Engineering (30 ECTS; course catalogue)

Semester 4
- Master's Thesis (30 ECTS)

Total ECTS: 120
- Double Degree with HEC Paris
- Double Degree with HEC Paris

• **Target group**: Master students in Management & Technology (MMT)

• **Study Procedure**: 1.+2. semester TUM, 3.+4. semester HEC, 5. semester TUM / HEC (Master's Thesis)

• **Duration of stay abroad**: 2 semesters plus internship (15 weeks)

• **Costs**: Administrative fee of about 950,00 € per academic year

• **Awarded degrees**: „Master of Science“ by TUM “Master in Management - Grande École degree” by HEC Paris plus certificate, possibly scholarship by Deutsch-Französische Hochschule (DFH)

• **Language skills**: English (C1), French (B2), German (B2)

https://www.mgt.tum.de/programs/international-exchange-programsgoing-abroad/joint-international-programs
Application deadline:
1st of December 2023

Application Documents:
- Bachelor Degree
- Abitur / Baccalaureate / A level certificate
- DAAD Language Test French (B2 or higher) or equivalent
- DAAD Language Test English (C1 or higher) or equivalent
- Proof of German Language Proficiency B2 or higher (e.g. German Abitur)
- Letter of motivation in English (max. 1½ pages)
- CV (in English)
- Matriculation certificate

Application Procedure is a two-step process:
1. Preselection according to application documents
2. Interview

https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/joint-international-programs
- Double Degree with HEC Paris

Program structure:
Double Degree with HEC Paris

**GENERAL MANAGEMENT PHASE**

- **HARD SKILLS**
  - Core courses in all disciplines of management
- **SOFT SKILLS**
  - Elective courses
  - Soft skills seminars, Leadership, négociation...
- **CAREERS**
  - Personal Development Program

**SPECIALIZATION IN ONE OF THE FOLLOWING MAJORS:**

- International Finance
- Marketing
- Strategic Management
- Economics
- International Business
- Sustainability and Social Innovation
- Quant. Economics and Finance
- CEMS
- entrepreneuriat
- Comptabilité
- Stratégie Juridique et fiscale
- Medias, Art, et Création
- Double Degree with HEC Paris

The HEC Foundation
TEXAS - **STEP: Sustainable Transitions Exchange Program**
Scope: STEP program will let graduate students from TUM and UT to expand their knowledge and understanding of the opportunities and challenges of the energy transition and decarbonisation with:

- TUM School of Management Master’s students will get the opportunity to spend 1 semester at the University of Texas at Austin and take courses on climatology, engineering, resources economics, and more, joining the Energy and Earth Resources Graduate Program.

- Working on their Master’s Thesis with the main supervisor at TUM Center for Energy Markets, students will get a unique opportunity to enrich their work and expertise collaborating with UT researchers.
- **STEP: Sustainable Transitions Exchange Program**

- **Target group:** Master’s programs across all campuses (MMT, MIM, MCS, MSMT) with interest in energy transition, sustainability

- **Study procedure:** 2nd or 3rd semester of the TUM School of Management Master’s program (extension of your Master’s Program possible!)

- **Duration of stay abroad:** 1 semester from early August until Mid-December (4th or 5th semester)

- **Expected final qualification:** “Master of Science” at TUM and an official STEP certificate and a Transcript of Records from the UT Austin

[https://www.mgt.tum.de/programs/international-exchange-programs-going-abroad/joint-international-programs](https://www.mgt.tum.de/programs/international-exchange-programs-going-abroad/joint-international-programs)
STEP: Sustainable Transitions Exchange Program

**Timeline:**

<table>
<thead>
<tr>
<th></th>
<th>Master's students starting in Winter Semester</th>
<th>Master's students starting in Summer Semester</th>
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<tbody>
<tr>
<td>Application for program at TUM</td>
<td>Winter semester with at least 30 ECTS at TUM</td>
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<tr>
<td></td>
<td>3rd semester</td>
<td>2nd semester</td>
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<tr>
<td>Exchange at UT Austin</td>
<td>Fall term Mid-August to the middle of December</td>
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<td>5th semester</td>
<td>4th semester</td>
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<tr>
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<td>max. 3-4 courses (about 12 ECTS to 18 ECTS) plus preparation for the Master's Thesis with UT researchers and the main supervisor at TUM Center for Energy Markets</td>
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</tr>
<tr>
<td>Continue studying at TUM</td>
<td>Transfer of credits (if desired)</td>
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<tr>
<td></td>
<td>Finishing the Master's Thesis at TUM Center for Energy Markets</td>
<td></td>
</tr>
<tr>
<td></td>
<td>still 5th semester</td>
<td>still 4th semester</td>
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</tbody>
</table>

https://www.mgt.tum.de/programs/international-exchange-programs-going-abroad/joint-international-programs
- **STEP: Sustainable Transitions Exchange Program**

**Application deadline:**
1st of December 2023

**Application Documents:**
- Bachelor’s Degree incl. Transcript of Records
- Current TUM Transcript of Records (average grade better than 2.2) with at least 30 ECTS
- List of current courses attending at TUM School of Management course
- DAAD Language Certificate English (C1 or higher) or equivalent test (TOEFL, IELTS,...) (not for native speaker English => proof is needed)
- Letter of motivation in English (max. 1 ½ pages)
- CV
- Matriculation certificate

**Application Procedure is a two-step process:**
1. Preselection according to application documents
2. Interview

**Costs:** no fees, but costs of living:
- Journey to and from US (Texas): 600 – 1,000 euros
- Personal and living expenses (incl. accommodation and food): 1,000 – 2,000 euros per month
- Health insurance (Enrollment in the UT Austin insurance plan is mandatory): 1,300 euros per semester (subject to change)
- Additional costs for Visa and individual plans

**PROMOS scholarship:** [https://www.international.tum.de/global/stipendien/](https://www.international.tum.de/global/stipendien/)  
application deadline: 1st June

[https://www.mgt.tum.de/programs/international-exchange-programs going-abroad/joint-international-programs](https://www.mgt.tum.de/programs/international-exchange-programs going-abroad/joint-international-programs)
- Entrepreneurship Exchange Program with NUS
- Entrepreneurship Exchange Program with NUS

**PROFESSIONAL EXPERIENCE**
- Full-time internship at a start-up company in Singapore

**ACADEMIC EXPERIENCE**
- Project studies at NUS (12 ECTS)
- One academic course (6 ECTS)

**INTERNATIONAL EXPERIENCE**
- International events organized by NUS
- International work experience
- Entrepreneurship Exchange Program with NUS

Application  Selection Process  Company Interviews/ Registration at NUS  Stay at Singapore

1st possible semester

1. December  January  April / May  July to December

2nd possible semester

October / November  January to June

At least 22 weeks internship at a Singaporean start-up company AND 18 ECTS for courses attended at NUS
- Entrepreneurship Exchange Program with NUS

• **Target group:** TUM School of Management undergraduate and graduate students with interest in “Innovation and Entrepreneurship”

• **Number of places:** 15 per year

• **Length of stay:** at least 22 weeks internship (July – Dec 2024 OR Jan - Jun 2025)

• **Expected final qualification:** official EEP certificate, transcript of records from NUS, a reference from a Singaporean start-up company

• **Language of instruction:** English C1 DAAD or equivalent

• **Application Semester:** B.Sc. students can apply at least in their 3rd semester
  M.Sc. students in their 1st / 2nd semester
Application deadline:
1 of December 2023 for program start in July 2024 OR January 2025

Application Documents:

- Current transcript of records AND for graduate students: Bachelor Degree + Abitur/Baccalaureate/A level certificate
- CV including personal statement, qualifications and other skills
  (please use the NUS template you find in the factsheet)
- DAAD Language Test English or equivalent (C1)
- Matriculation Certificate

Costs:

- Journey to and from Singapore: 800–1,500 euros
- Personal and living expenses (incl. accommodation and food): 1,000 -1,500 euros per month (it is possible to live on NUS campus)
- Additional costs for individual plans
- Financial support to the intern is not guaranteed and depends on the start-up.

https://www.mgt.tum.de/programs/international-exchange-programs-going-abroad/joint-international-programs
Entrepreneurship Exchange Program with ESADE Barcelona
- Entrepreneurship Exchange Program with ESADE Barcelona

**PROFESSIONAL EXPERIENCE**
- Full-time internship at a start-up company in Barcelona

**ACADEMIC EXPERIENCE**
- Project studies at ESADE (12 ECTS)
- Two academic courses (max. 9 ECTS)

**INTERNATIONAL EXPERIENCE**
- International events organized by ESADE
- International work experience
Entrepreneurship Exchange Program with ESADE

- Application for the program
- Selection Process
- Company Interviews/Registration at ESADE
- Stay in Barcelona

1. December | January | April / May | September to January

At least 20 weeks internship at a start-up company in Barcelona
AND
Max 2 academic courses attended at ESADE (max 9 ECTS)
AND
Project study accompanying the internship (12 ECTS)
- Entrepreneurship Exchange Program with ESADE

- **Target group**: TUM School of Management undergraduate students with interest in “Innovation and Entrepreneurship”

- **Number of places**: 5 per year

- **Length of stay**: at least 20 weeks internship (Sep-Jan)

- **Expected final qualification**: official EEP certificate, transcript of records from ESADE, a reference from a Spanish start-up company

- **Language of instruction**: English C1 DAAD or equivalent

- **Application Semester**: B.Sc. students can apply at least in their 3rd semester
Application deadline: 1 of December 2023

Application Documents:
- Current transcript of records AND for graduate students: Bachelor Degree + Abitur/Baccalaureate/A level certificate
- CV including personal statement, qualifications and other skills
- DAAD Language Test English or equivalent (C1), language proficiency Spanish (if possible)
- Matriculation Certificate

Costs:
- Journey to and from Barcelona
- Personal and living expenses (incl. accommodation and food)
- Additional costs for individual plans
- Financial support to the intern is not guaranteed and depends on the start-up.
- Erasmus grant available

https://www.mgt.tum.de/programs/international-exchange-programs-going-abroad/joint-international-programs
How to find us

✉: jip@mgt.tum.de

Josephina Buhr
– in person: Wednesday 10 am - 12 noon

Miriam Mahler
– in person: Wednesday 1 pm – 3 pm
Enjoy planning your stay abroad!