Agenda

1. Overview
2. General Benefits
3. Application Procedure
4. JIPs in Detail
5. Contact
6. Questions
TUM School of Management – International Office

Ute HELFERS
Team Lead International Office
(Partner Universities,
Recognition of courses from abroad)

Anke DAUTEL
Program Coordinator –
Student Exchange Program
(Outgoing – ERASMUS
(FI, IS, NO, SE)),
International Office Contact
Person in Heilbronn

Josephina BUHR
Program Coordinator –
Student Exchange Programs
(Joint International Programs)

Gabriella LOPARCO
Program Coordinator –
Student Exchange Programs
(ERASMUS: Outgoing (all other
countries), Freemover,
Internships)

Miriam MAHLER
Program Coordinator –
Student Exchange Programs
(Joint International Programs)

Anna-Lena KÖTTIG
Program Coordinator –
Student Exchange Programs
(non-ERASMUS: Outgoings,
Freemover / Summer and
Winter Schools (all students))

Zuzana ZECHOVSKA
Program Coordinator –
Student Exchange Programs
(Incoming), Buddy Program

Student Assistants:
Jennifer HOCK
Liam BERGER
Gleb MOROZOV
Joint International Programs - Overview
Joint International Programs – QTEM Overview
## Joint International Programs - Overview

<table>
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<tr>
<th>Programs</th>
<th>TEM</th>
<th>DTU Technical University of Denmark</th>
<th>HEC Paris</th>
<th>NUS National University of Singapore</th>
<th>Texas UT Austin</th>
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**Application deadline:** 5th December 2022
Joint International Programs at TUM SoM – Benefits

• Intensive exchange for one semester or year of staying abroad

• No tuition fees at the host university

• Transfer of credits

• In some programs: Support in finding an accommodation by the host university

• For most programs: financial support possible through Erasmus Program and for HEC DD Franco-German University

• Individual support from International Office TUM SoM

• Strong network of likeminded students

https://www.mgt.tum.de/programs/international-exchange-programs-going-abroad/joint-international-programs
## Joint International Programs at TUM SoM – Application Procedure

<table>
<thead>
<tr>
<th>Written Application</th>
<th>1. Registration for application via Evasys: <a href="#">Online registration</a></th>
<th>5th December 2022</th>
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<tbody>
<tr>
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<td>2. Application via e-mail to <a href="mailto:jip@mgt.tum.de">jip@mgt.tum.de</a></td>
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<td>Personal Interview</td>
<td>Pre-selection based on the submitted documents</td>
<td>before Christmas</td>
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<td>Interviews take place</td>
<td>January / beginning of February</td>
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<td>additional application for the exchange program <a href="#">TUM SOMex</a> is possible</td>
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<td>In the case of successful nomination for JIP, the application for TUM SOMex is automatically annulled</td>
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Joint International Programs at TUM SoM – Application Procedure

Combining the strengths of two universities in different countries offers a unique opportunity to gain international experience at various renowned partner universities. Courses and exams are usually equally recognized by all universities within the Joint International Program. Throughout your participation in one of the programs, you will receive a high level of support by the International Office (e.g., with your individual study plan, etc.)

Depending on the program, students receive a Master of Science degree from the Technical University of Munich plus the qualification from the corresponding partner institution. TUM School of Management currently offers three different Joint International Programs.

You can find the slides of the Information Session Joint International Programs from the 9th of November 2021 here.

The application deadline for the Joint International Programs is 5th December 2022.
What we expect

• Top academic results

• Autonomy and self-initiative

• Active advertisement of TUM and your program at the partner university

• Be a representative abroad

• Willingness to share your experiences with future outgoing students and incoming students (Info Sessions, International Day, Networking Events)

• Appropriate appearance, commitment and intercultural sensitivity
Joint International Programs in detail

Masters Network Quantitative Techniques for Economics & Management global

1:1 Program with DTU
Denmark

Double Degree Program with HEC Paris
France

Entrepreneurship Exchange Program (EEP) with NUS
Singapore
QTEM Masters Network
Quantitative Techniques for Economics and Management
Academic Partners

1. Amsterdam
2. Barcelona
3. Brussels
4. Coventry
5. Exeter
6. Frankfurt
7. Hangzhou
8. Harbin
9. Helsinki
10. Lausanne
11. Melbourne
12. Suzhou (IBSS)
13. Montreal
14. Moscow & St Petersburg
15. Munich
16. Nice
17...
QTEM’s DNA

Excellence
- min. GMAT score 650

Quantitative & analytical
- min. 50% ECTS + GBAC

International
- up to 3 different countries

Professional experience
- min. 2 months

Digital leadership
- GBAC

Quantitative Techniques for Economics & Management
- Master in Quantitative Techniques for Economics & Management

- Elite network of currently 24 academic partners and 13 corporate partners worldwide

- **Target group:** Master students in MMT with interest in quantitative education

- **Procedure:**
  1. **1st + 2nd semester** at TUM
  2. **3rd + 4th semester** 1 exchange semester at an academic QTEM partner,
     Global Business Analytics Challenge,
     internship of at least 6-8 weeks (240 working hours);
  3. **4th/5th semester** Master thesis

- **Study plan:** during the MMT studies min. 45 ECTS in quantitative courses

- **Duration of stay abroad:** maximum 1 year (3rd and 4th semester) in two different countries for study and optional internship abroad

- Successful QTEM Students are earning a certificate of the **QTEM Masters Network together with the “Master of Science” degree** from TUM.

http://www.qtem.org/
Annual Event and Graduation 2019 in Amsterdam
Your QTEM experience
The different parts of the program

1. Courses at home:
   - Home courses

2. Exchange(s):
   - Exchange 1
   - Exchange 2 (optional)

3. Internship:
   - Internship (home or abroad)

4. QDC: GBAC
   - Online Course 1
   - Online Course 2
   - Global group work

Educational dimensions:
- Analytics learning
- Digital leadership
- Professional experience
- International experience
Application deadline:  
5th of December 2022; GMAT score (at least 650) required!

Application Documents:  
- GMAT / GRE (min. 650; taken within last 3 years; possible to submit until end of February)  
- 5 preferences from QTEM academic partners  
- Bachelor Degree  
- Abitur / Baccalaureate / A level certificate  
- DAAD Language Test English (C1 or higher) or equivalent  
- Letter of motivation in English (max. 1 ½ pages)  
- CV  
- Matriculation certificate  
- Current Transcript of Records

Application Procedure is a two-step process:  
1. Preselection according to application documents  
2. Interview

https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/qtem
- Master in Quantitative Techniques for Economics & Management

Timeline:
1. Semester 1:
   - Electives in Management & Technology (24 ECTS)
2. Semester 2:
   - Specialization in Management (30 ECTS)
3. Semester 3:
   - Specialization in Technology (30 ECTS)
4. Semester 4:
   - Global Business Analytics Challenge (GBAC) Jan-May (6 ECTS)
   - Recognized as "Advanced International Experience" at TUM
5. Semester 5 (optional):
   - Master’s Thesis (30 ECTS)
   - Internship (abroad) (at least 240 hours)

ECTS:
- 1st country (TUM): 120 ECTS
- 2nd country (exchange): 30 ECTS
- online/global: 30 ECTS
- optional 3rd country:
  - Academic Partner abroad (1 semester): 30 ECTS

optional
Academic Calendars

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- Changes possible due to Covid-19
- Corporate and Social Partners

Deloitte
Doctors Without Borders
EY
Q8
FIRM
Gjensidige
McKinsey & Company
Rostelecom
Santander
Millennium
Optiver
ORTEC
Amazon
Amazon Event also for QTEM applicants

Exclusive QTEM Activity:

**ONE DAY AT amazon**

Come on a guided tour to an Amazon Fulfillment Center and then solve a Supply Chain Case at the Amazon offices.

**Apply for by 5th of December and save your place for this event!**
Experience Report from QTEM students
QTEM - Munich Club

President
Verim Ajdini

Vice-President
Aziz Boushih
What we do together!

Connect with us if you have questions: qtem.munich@gmail.com
Questions?
DTU – TUM 1:1 M.Sc. Program in Management

Source: https://www.dtu.dk/english
Target group: Master students in Master in Management & Technology (MMT)
Master in Management (MIM) with specialization / interest in:
- Operations & Supply Chain Management or
- Innovation & Entrepreneurship

Study procedure: first year at TUM, second year incl. Master's Thesis at DTU

Duration of stay abroad: 1 year (3rd and 4th semester) at DTU

Graduation: “Master of Science“ Graduation certificate of TUM incl. logo of DTU

https://www.mgt.tum.de/programs/international-exchange-programs.going-abroad/joint-international-programs
http://www.dtu.dk/english/education/msc/programmes/industrial_engineering_management
Application deadline: 5\textsuperscript{th} of December 2022

Application Documents:
- Bachelor Degree
- Abitur / Baccalaureate / A level certificate
- DAAD Language Test English (C1 or higher) or equivalent
- Letter of motivation in English (max. 1½ pages)
- CV
- Matriculation certificate

Application Procedure is a two-step process:
1. Preselection according to application documents
2. Interview

https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/joint-international-programs/
DTU – TUM 1:1 M.Sc. Program in Management and Technology (MMT)
DTU – TUM 1:1 M.Sc. Program in Management (MIM)

Timeline

Semester 1
- Basics in Management (42 ECTS)
- Economics & Law (12 ECTS)
- Entrepreneurial, Strategic and International Management (6 ECTS)

Semester 2

Semester 3
- Specific courses from DTU Management Engineering (30 ECTS; course catalogue)

Semester 4
- Master’s Thesis (30 ECTS)

120 ECTS
Double Degree with Grande École des Hautes Études Commerciales (HEC)
• **Target group:** Master students in Management & Technology (MMT)

• **Study Procedure:** 1.+2. semester TUM, 3.+4. semester HEC, 5. semester TUM / HEC (Master’s Thesis)

• **Duration of stay abroad:** 2 semesters plus internship (15 weeks)

• **Costs:** Administrative fee of about 800,00 € per academic year

• **Awarded degrees:** „Master of Science“ by TUM “Master in Management - Grande École degree” by HEC Paris plus certificate incl. scholarship by Deutsch-Französische Hochschule (DFH)

• **Language skills:** English (C1), French (B2), German (B2)

https://www.mgt.tum.de/programs/international-exchange-programs going-abroad/joint-international-programs
Double Degree with Grande École des Hautes Études Commerciales (HEC)

Application deadline:
5th of December 2022

Application Documents:
- Bachelor Degree
- Abitur / Baccalaureate / A level certificate
- DAAD Language Test French (B2 or higher) or equivalent
- DAAD Language Test English (C1 or higher) or equivalent
- Proof of German Language Proficiency B2 or higher (e.g. German Abitur)
- Letter of motivation in English (max. 1½ pages)
- CV (in English)
- Matriculation certificate

Application Procedure is a two-step process:
1. Preselection according to application documents
2. Interview

https://www.mgt.tum.de/programs/international-exchange-programsgoing-abroad/joint-international-programs
Double Degree with Grande École des Hautes Études Commerciales (HEC)

Program structure:

Timeline

- Semester 1: Specialization in Management (90 ECTS)
- Semester 2: Specialization in Technology (30 ECTS)
- Semester 3: Certificate Program (optional, 15 ECTS) / Internship
- Semester 4: M2 Specialization Phase of the Master in Management (40 ECTS)
- Semester 5: Research Paper (optional, 20 ECTS)
- Master's Thesis (50 ECTS)

Internship (15 weeks)
Double Degree with Grande École des Hautes Études Commerciales (HEC)

GENERAL MANAGEMENT PHASE

M1
- Core courses in all disciplines of management
- Elective courses
- Soft skills seminars, Leadership, négociation...
- Personal Development Program

Gap year - Optional

M2
- International Finance
- Marketing
- Strategic Management
- Economics
- International Business
- Sustainability and Social Innovation
- Quant. Economics and Finance
- CEMS
- Entrepreneuriat
- Comptabilité
- Stratégie Juridique et fiscale
- Medias, Art, et Création
Double Degree with Grande École des Hautes Études Commerciales (HEC)

The HEC Foundation
Experience Report Katharina
Entrepreneurship Exchange Program
between TUM School of Management and NUS Overseas Colleges
Entrepreneurship Exchange Program

Application: 05. December
Selection Process: January
Company Interviews/Registration at NUS: April / May
Stay at Singapore: July to December

1st possible semester

At least 22 weeks internship at a Singaporean start-up company AND
18-24 ECTS for courses attended at NUS

05. December
January

2nd possible semester

October / November
January to June
Entrepreneurship Exchange Program

• **Target group:** TUM School of Management undergraduate and graduate students with interest in “Innovation and Entrepreneurship”

• **Number of places:** 10 per year

• **Length of stay:** at least 22 weeks internship (July – Dec 2023 OR Jan - Jun 2024)

• **Expected final qualification:** official EEP certificate, transcript of records from NUS, a reference from a Singaporean start-up company

• **Language of instruction:** English C1 DAAD or equivalent

• **Application Semester:** B.Sc. students can apply at least in their 3rd semester
  M.Sc. students in their 1st / 2nd semester
Entrepreneurship Exchange Program

Application deadline:
5th of December 2022 for program start in August 2023 OR January 2024

Application Documents:
- Current transcript of records AND for graduate students Bachelor Degree Abitur/Baccalaureate/A level certificate
- CV including personal statement, qualifications and other skills (please use the NUS template you find in the factsheet)
- DAAD Language Test English or equivalent (C1)
- Matriculation Certificate

Costs:
- Journey to and from Singapore: 800–1,500 euros
- Personal and living expenses (incl. accommodation and food): 1,000 -1,500 euros per month (it is possible to live on NUS campus)
- Additional costs for individual plans
- Financial support to the intern is not guaranteed and depends on the start-up.

https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/joint-international-programs/
Experience Report Enrico
ANNOUNCEMENT OF A NEW PROGRAM

**STEP: Sustainable Transitions Exchange Program**

between TUM School of Management and The University of Texas at Austin (USA)
Scope: STEP program will let graduate students from TUM and UT to expand their knowledge and understanding of the opportunities and challenges of the energy transition and decarbonisation with:

- International study experience and student network in the top U.S. University,
- Courses in partner university on sustainable engineering, energy and earth resources, policies and more
- Better job opportunities (in Europe and US) in the field “decarburization and sustainability strategies”, “energy management”, and more
- Research experience and interactions with the world recognized academics co-supervising Master’s Thesis

Target group at TUM: Master’s programs across all campuses (MMT, MIM, MCS, MSMT)

Planned number of places: up to 5 for 1 semester abroad

Further information will follow on JIP website as soon as the program is open for application.

Planned application deadline: 5th of December
You can find your contact person here:

**TUM SoM International Office** (room 1556)

**Contact persons:**
Program Coordinator: Ms. Josephina BUHR
Program Manager: Ms. Ute HELFERS

**Office hours:**
Appointments: Tuesday 1pm – 3pm (online)
Please send us an email to get an appointment. We also offer individual online appointments, too.

**Email:**
jip@mgt.tum.de

Telephone: 089 289 25079

**Website:**
https://www.mgt.tum.de/programs/international-exchange-programs/going-abroad/joint-international-programs
Enjoy planning your stay abroad!